

MANAGING BIG DATA

PROF. DR. FLORIAN STAHL



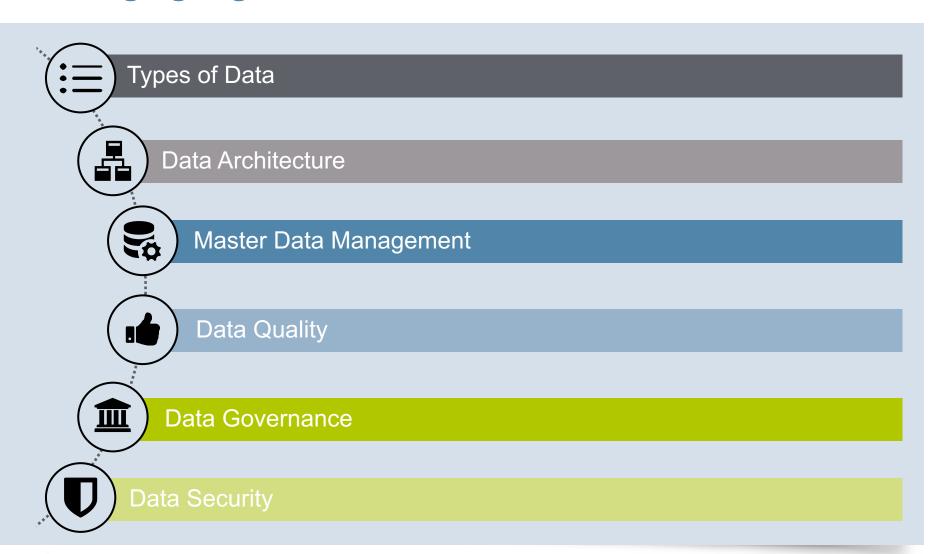








Managing Big Data













Due to the digitalization of business processes and peoples' daily life, humanity produces 2,300 million gigabytes of data every day



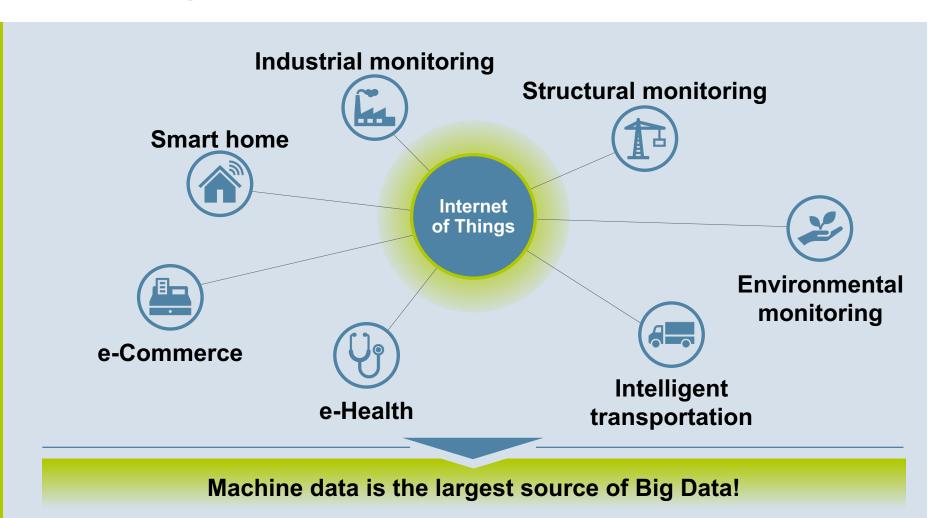








Machine-generated Data











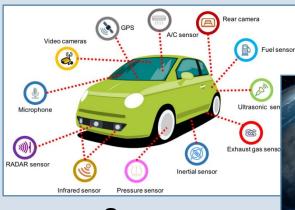
Machine-generated Data



More data with more complex relationships

... in Real Time and At Scale

... to Manage, to Govern and to Analyze



Sensors



Satellite Imaging



Video Monitoring











People-generated Data

Mobile Data



Social Media Data



CRM / Loyalty Data





Geo Location Data



Online Search / Weblog Data



E-commerce Data



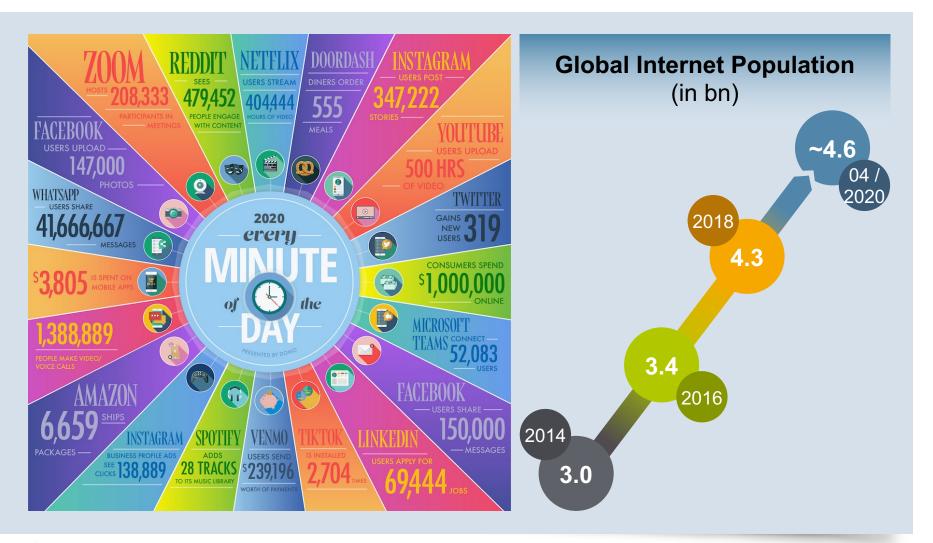








People-generated Data – Data NEVER Sleeps













Organization-generated Data

Sales Transaction Data



Operations / Logistics Data







Banking / Financial Data



Government-generated Data



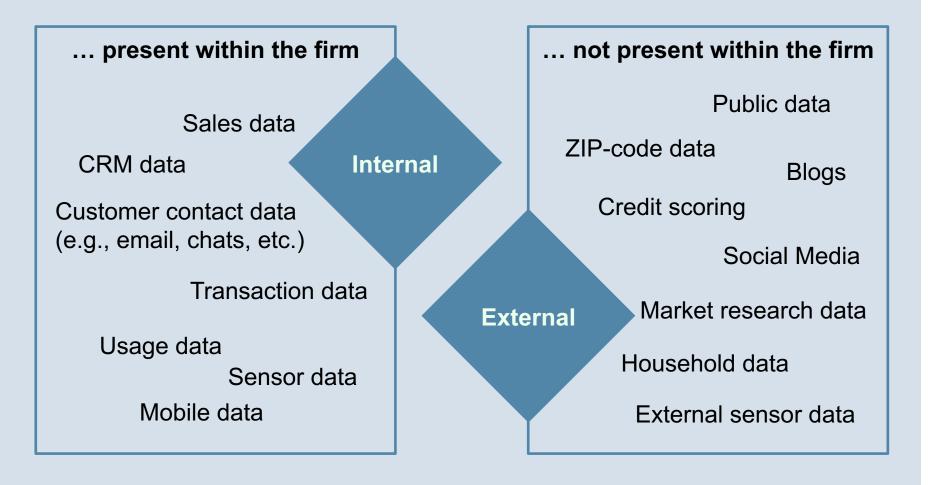








Sources of Data: Internal vs. External





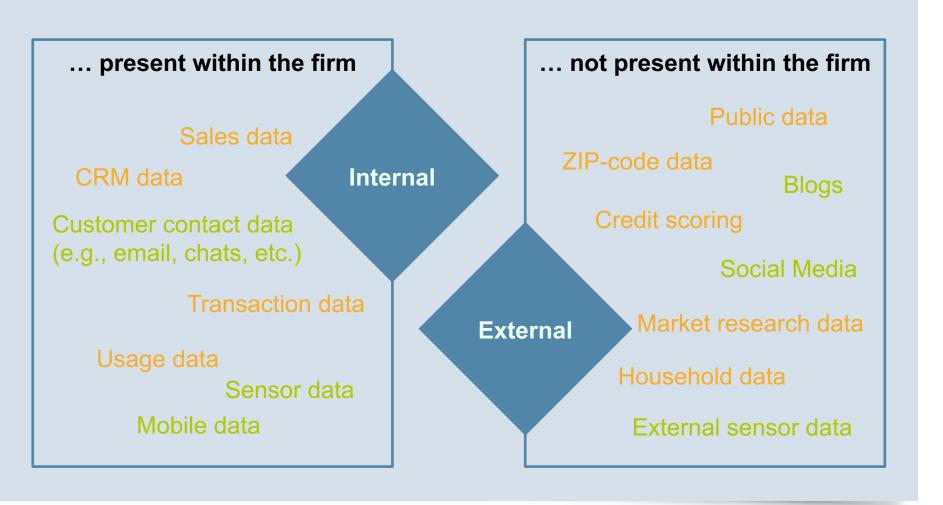








Sources of Data: Internal vs. External





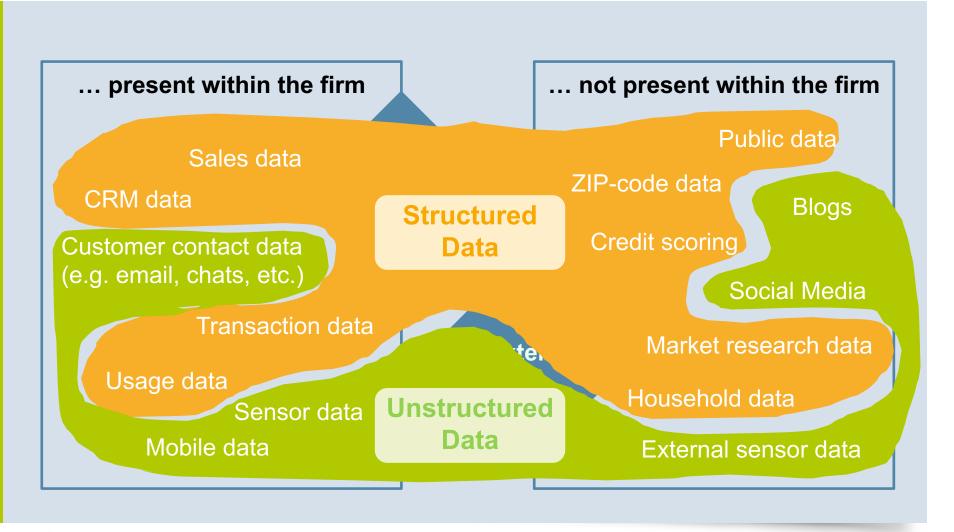








Nature of Data: Structured vs. Unstructured













Types of Data: Quantitative vs. Qualitative

Quantitative Data



- Expressed as a number
 - Can be quantified





Qualitative Data



- Sorted by category not number
 - Can't be measured (but documented)











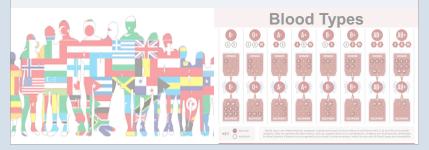


Types of Data: Nominal vs. Ordinal

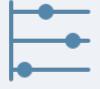
Nominal Data



- Used for labelling variables
- Does not attach any quantitative value

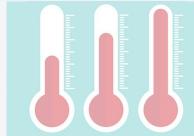


Ordinal Data



 Is placed in some kind of order (usually by position on a scale)















Types of Data: Discrete vs Continuous

Discrete Data



- Only involves integers
- Cannot be subdivided into parts



Continuous Data



- Can be measured on a scale/continuum
- Can take on any numeric value





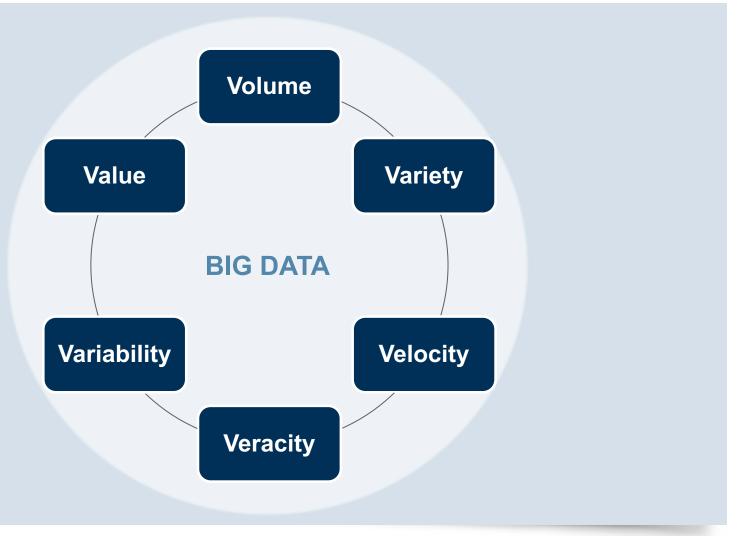








Characterizing Dimensions of Big Data













Characterizing Dimensions of Big Data

Volume

- Magnitude of data
- Immediacy with which data is available on a real-time basis

Variety

- Structural variety within the dataset
- Structured vs. unstructured

Velocity

- Rate at which data is generated
- Speed on which data should be analyzed and exploited

Veracity

 Unreliability inherent in some sources of data

Variability

- Variation in data flow rates and sources
- Cause for need to connect, match, cleanse and transform data

Value

- Relatively 'low value density'
- High value can only be obtained by analyzing large volumes of data











Analyzing the Variety of Big Data

Text analytics

e.g., statistical methods, computational linguistics, and machine learning

Predictive analytics

e.g., moving averages or linear regression

Video analytics

e.g., automatic video indexing



Audio analytics

e.g., transcript-based or phonetic-based approach



Social media analytics

e.g., content-based or structure-based











Small and Wide Data vs. Big Data

Big Data

- Big data key characteristics are volume, variety, velocity and variability
- As such, big data is limited to building bigger picture ideas

Small Data

- Data sets sourced within individual organizations or based on individual problemsolving examples.
- More human and company specific
- Valuable decision making

Wide Data

- Data sets combining a variety of small and large, unstructured and structured data.
- Specific and direct inferences on organizational decision making process

In combination, Small and Wide Data allows more in-depth insights than Big Data.











Leveraging Small and Wide Data

Stay more personal

- Identify key segments
- Communicate personalized offers
- Tailor marketing campaigns for each segment or customer
- Know the best channels to engage with them

Leveraging
Small and Wide
Data

Get real time insights

- Understand triggers that make your clients buy
 - Improve the process of lead generation
 - Change the way you market your products
 - Adjust your marketing strategies in real-time

Manage it easily

- Respond to customer actions proactively
- Without a team of experts to work on huge data sets







