

# DATA LITERACY & DATA INTUITION: MAKING SMARTER DECISIONS WITH DATA

PROF. DR. FLORIAN STAHL











### **Data Literacy & Data Intuition**





**Data Are Not Insights** 



Understanding Your Psychological Biases in Decision Making



**Data-Driven Decision Making** 



How to Ask Data-Driven Questions



How to Evaluate Data Integrity



Creating Richer Data-Driven Dialogue



The Art of Guestimating – The Fermi Method



Emerging Areas in Data-Driven Decision Making







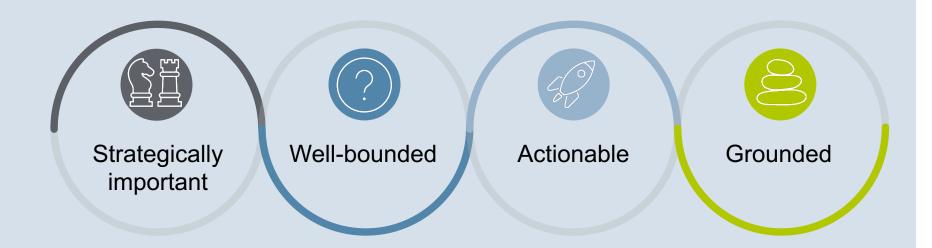




#### What makes a great data-driven question?



The **quality** of **analytical output** can be vastly improved by asking the right questions at the outset of a project. These should be:







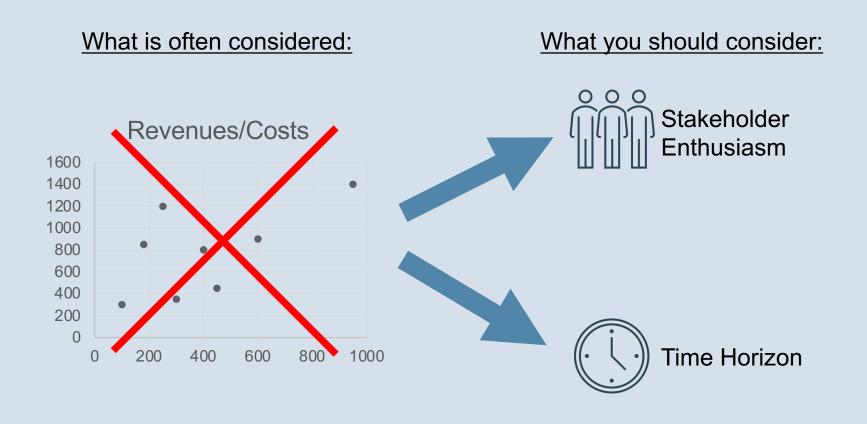






#### How to prioritize data-driven questions?















#### MANNHEIM BUSINESS SCHOOL

### Data Analysis Questions to Improve Your Business Performance













## Data-driven decisions – Start with these questions

