



DATA ETHICS

PROF. DR. FLORIAN STAHL

Overview – Data Ethics



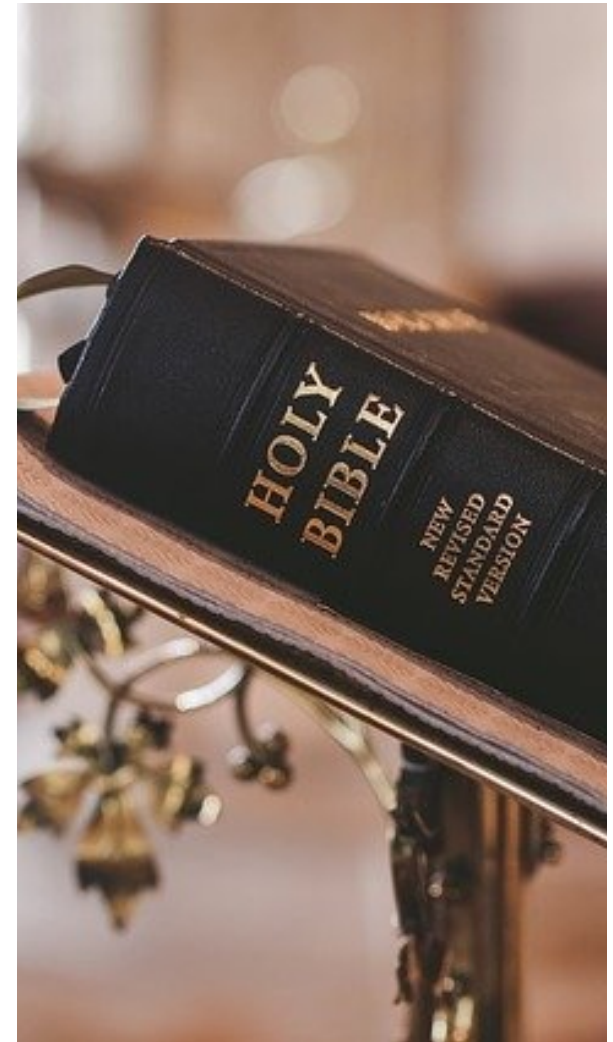
Ethics Are Not Religion

Most religions **promote** ethical behavior.

They contain **precepts**
such as “You should not steal”.

But ethics do **not need to be religious**.

Ethics **originate from shared values**,
which may or may not stem from religion.



Ethics Are Not Laws

Ethics guide the creation of laws, such that the two often correspond.



Laws may be used to **enforce ethical behavior**.



Not everyone will act ethically, even if there are **shared values**. That is why people go to jail for theft.



Mostly, society as a whole does best when **each individual works to maximize** their own **individual benefit**.

vs.



But there are situations where **the individual benefit comes at a cost to society**.

Shared societal value systems work to address these situations.

Tragedy of the Commons

Example

There is an open field, the commons, that is **shared across the village**. It is cheaper for a farmer to graze their sheep in the commons.



If every farmer in the village makes the **same judgement**, the **field gets overgrazed**, nobody takes care of it, and it ends up being a wasteland.



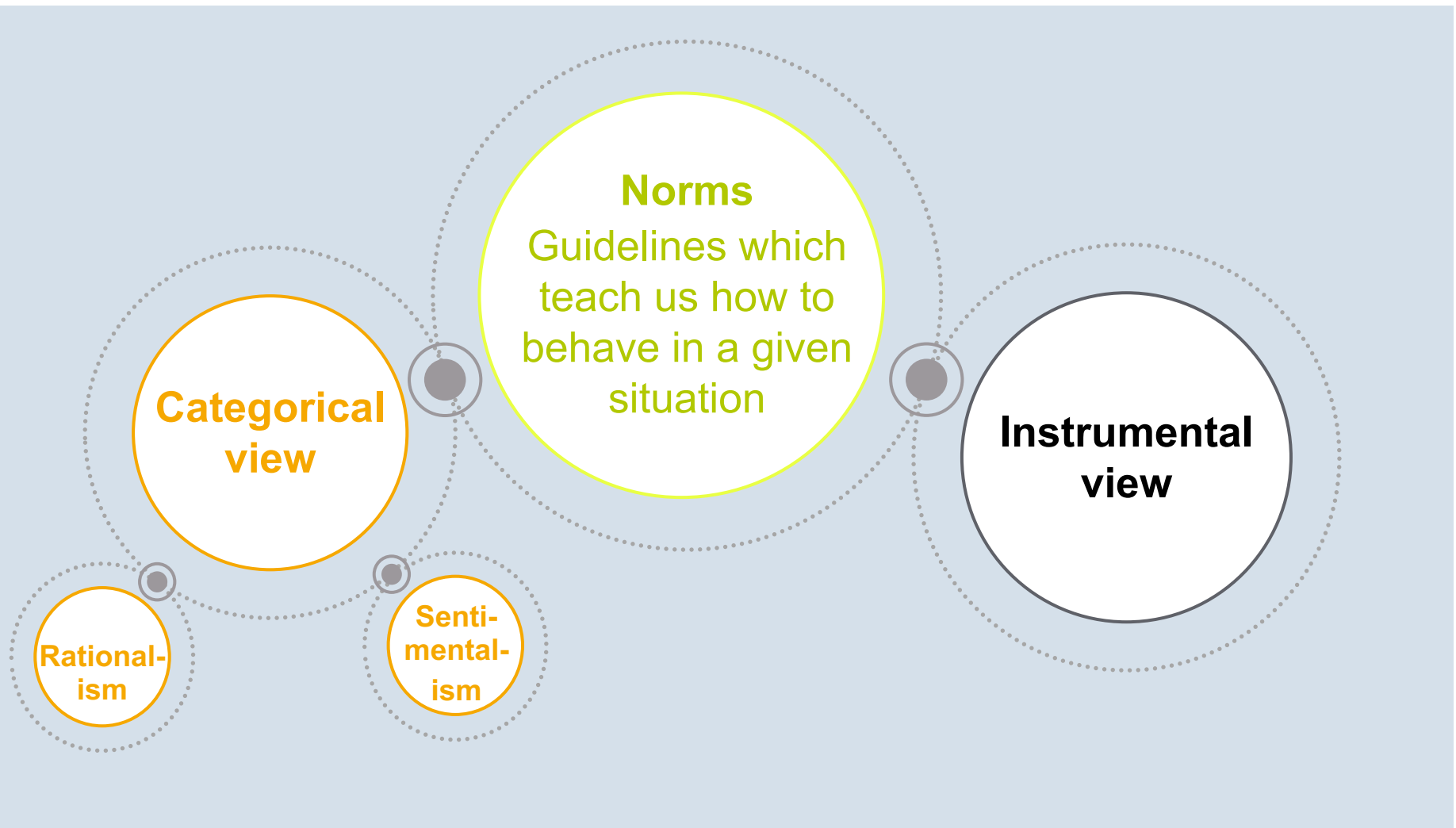
Economic Value of Rules

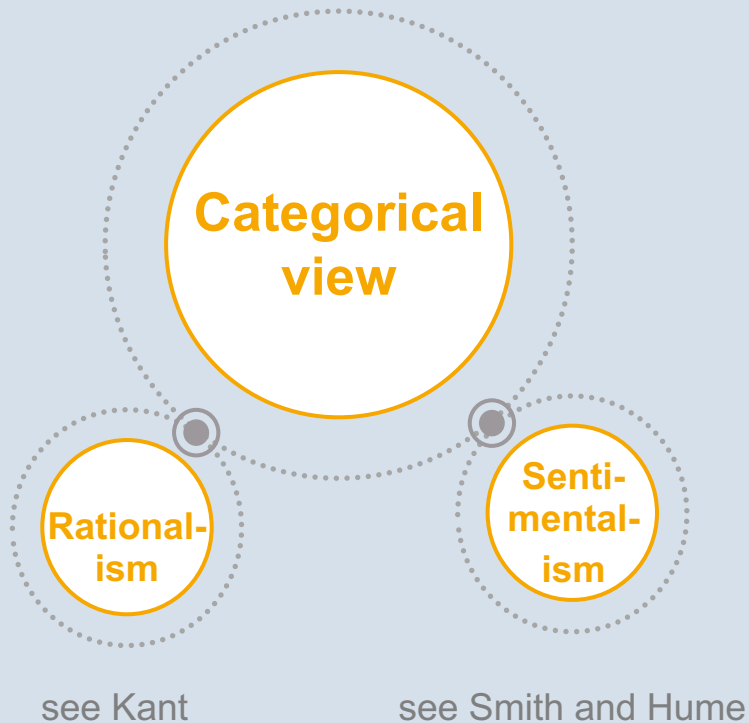
If the **cost** for me to follow a rule is **less than the benefit** to me from others following that same rule...



... then, this should make me **want the rule**, even if there is a cost to me.







Independence of individual objectives



Rationalism: based on reason



Sentimentalism: based on human feelings

Involves individuals'
subjective view



Morality if it suits to
one's **purpose**



Closer to **reality**



**Instrumental
view**

Summary: What Are Ethics?

Ethics are shared rules we all agree to follow due to the resulting benefits.

They are infused with a sense of right and wrong.

We now know what ethics are, and why we are all better off with ethical behavior.

The Possibilities Today

We have
**unprecedented
access** to data.

We have
**unprecedented
options** for
analysis.

There is virtually
**no limit to what
Data Science
could do.**

Should we **agree not to do some things** that are possible?

Data Science Has an Impact

There is tremendous excitement about Data Science precisely because of the **many ways in which it provides us with a “better” way** to do something.

But there are possible **undesired consequences**, for privacy, fairness, etc.

How do we decide what is OK to do? Ethics give us a **rulebook** for these decisions.

Unsolicited Commercial Mail

First Spam: Two immigration attorneys posted offers for immigrants over the internet in every place they knew

The **volume of spam messages** grew tremendously up to a point where it was considered to be unacceptable



First Spam in 1994

Consulting Business



Being **successful** with their “spam strategy”, the two started a consulting business, helping other businesses to reach new customers through the internet



Growing volume of spam messages

When sending commercial mail, companies **clearly state the sender** and offer a **visible unsubscribe** button



EU Data protection directive

Today, no upstanding business will **own up to spamming intentionally.**



Problem

While Data Science can help in so many ways,
it **can hurt, too.**

By **developing a shared sense of ethical values**, we can reap benefits while minimizing harms.



Solution

A/B Testing

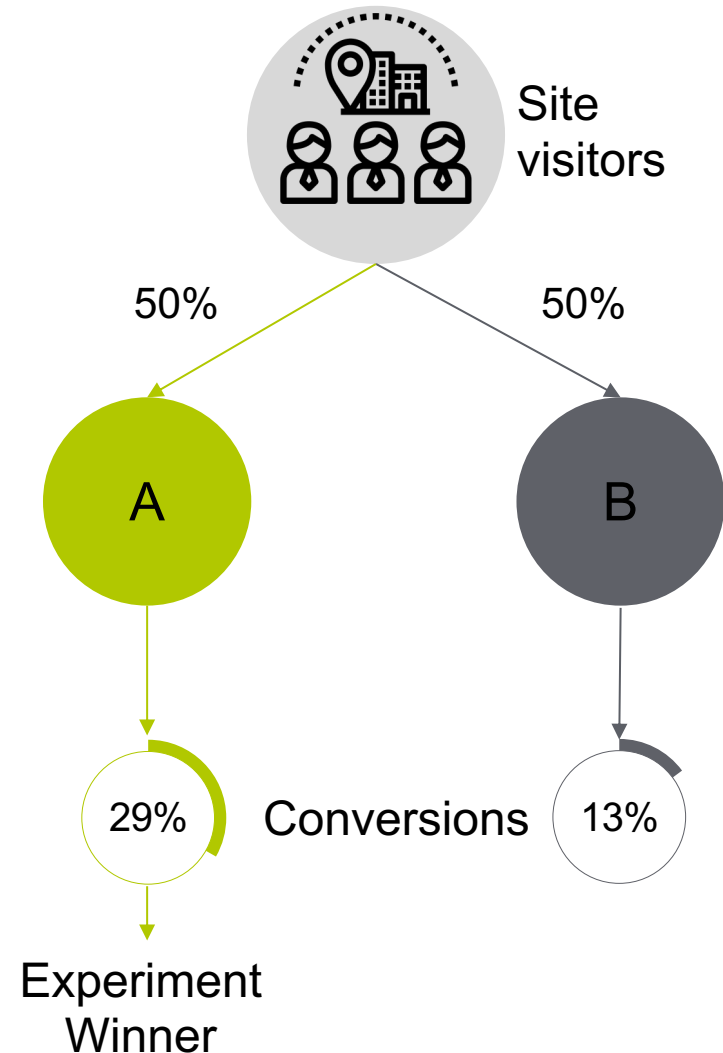
A/B testing is routinely used,
particularly...



by companies with a **high customer volume.**

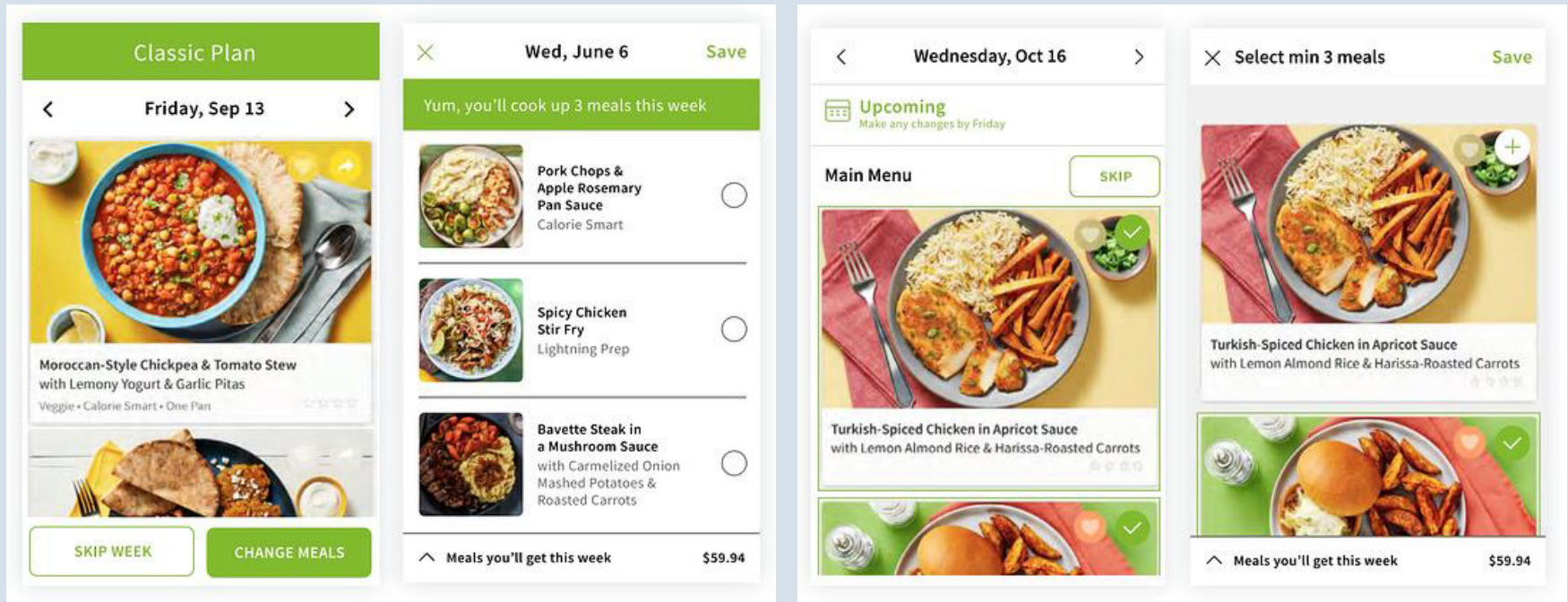


for **web-page design.**



A/B Testing

Example: HelloFresh



Human Subjects Research?

Web Companies do A/B testing.

Humans are impacted. With A/B testing, companies try to maximize their targets with both options offered.

Companies try to **“push buttons” to make consumers buy more.** This is considered good business practice

Companies can **have imperfect algorithms** that give us poor results.

These practices are just **best efforts** of companies and therefore they are not involved with human subjects research.

Human Subjects Research?

Facebook/Cornell Experiment



2012
“Emotional
contagion”

Experiment:
Choose articles
shown in newsfeed
to **manipulate user
mood** to
demonstrate
“emotional
contagion”.



2014
Results
published

Results were
published in the
Proceedings of the
National Academies
of Science.



Consequence
Permit data use
for research

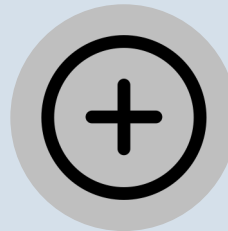
Users **did not know**
about newsfeed
manipulation. Facebook
**regularly tinkers the
algorithm** to choose
items for newsfeed.
➤ User agreement
permits Facebook to
use data for research

Is It Informed and Voluntary?

“Informed”

is based on **something hidden** in multiple pages of fine print.

- Unclear value in law
- E.g., liability waivers for sports activities



“Voluntary”

in spite of the requirement of **consent** to obtain a **desired action at the time of the action.**

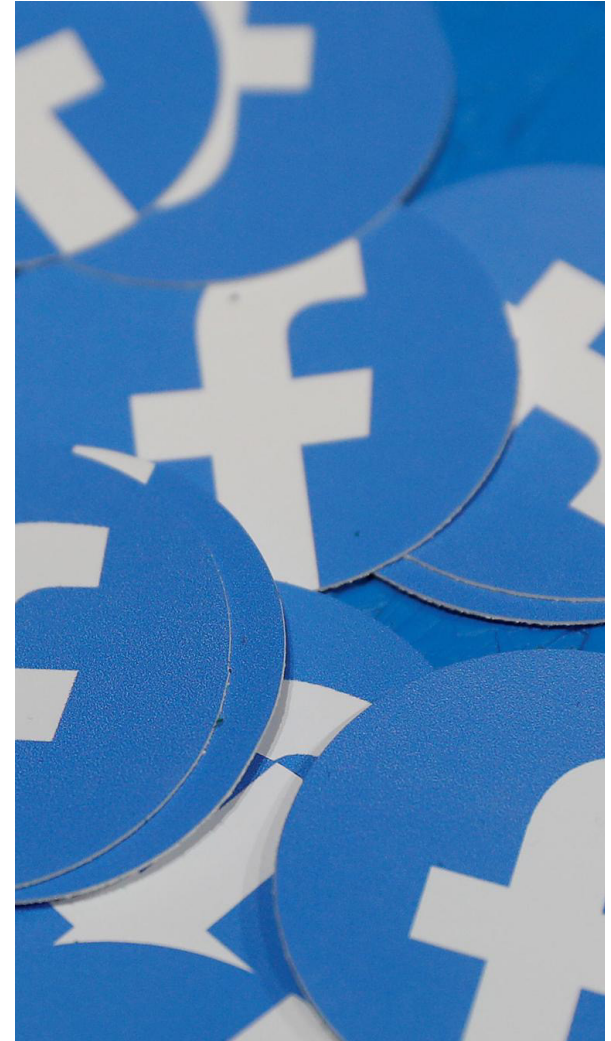
- E.g., to use a software service
- E.g., to buy product

Informed Consent: Facebook

Facebook **explicitly tells** users in its agreement that it may **collect user data for research** purposes.

Facebook may have **stayed true to its user agreement**, even when it conducted the emotional contagion experiment.

But **received huge backlash** from its users, **nonetheless**.



Repurposing Can Be Problematic

I **give data** about myself to a merchant to **obtain a specific service**. I **do not want** the merchant to:



use this data for **other purposes**,



or **share this data with others**.

Consent can often be **limited to disallow repurposing**.
The “**context**” matters.

Repurposing Can Be Problematic

Example: Cambridge Analytica



In 2014, US Facebook users provided their personal data to a quiz app in **exchange for personality tests**.



The app additionally **collected data of the users' Facebook friends**.



Allegedly, some of that data was **repurposed** by selling it to the firm **Cambridge Analytica** which used it to psychologically profile US voters.



Cambridge Analytica **denied to have broken any laws** and stated it had not used the data in the US election of 2016.



Facebook admitted a **"breach of trust"** and apologized to users.

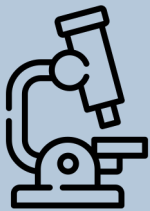
Repurposing Is Not All Bad

I understand that my credit card company **collects data about my purchases and payments**, and I am willing to **accept** that they also **share** some of this **with a credit reporting agency**, even if I don't particularly like it.

(Ideally) the card company **tells me about this intended sharing**, and I (maybe reluctantly) agree.



Repurposing Is Often Necessary



I share **medical data** with my hospital to get better care, and I may gladly **support** its repurposed **use for medical research**.



However, the specific research questions may not be known at the time I receive my care. A **retrospective data analysis** is required.



Can we define a **consent agreement** broad enough to cover a range of possible medical research without being so broad as to cover “everything under the sun”?

Most **data of interest** is...



created by humans,



about humans, or

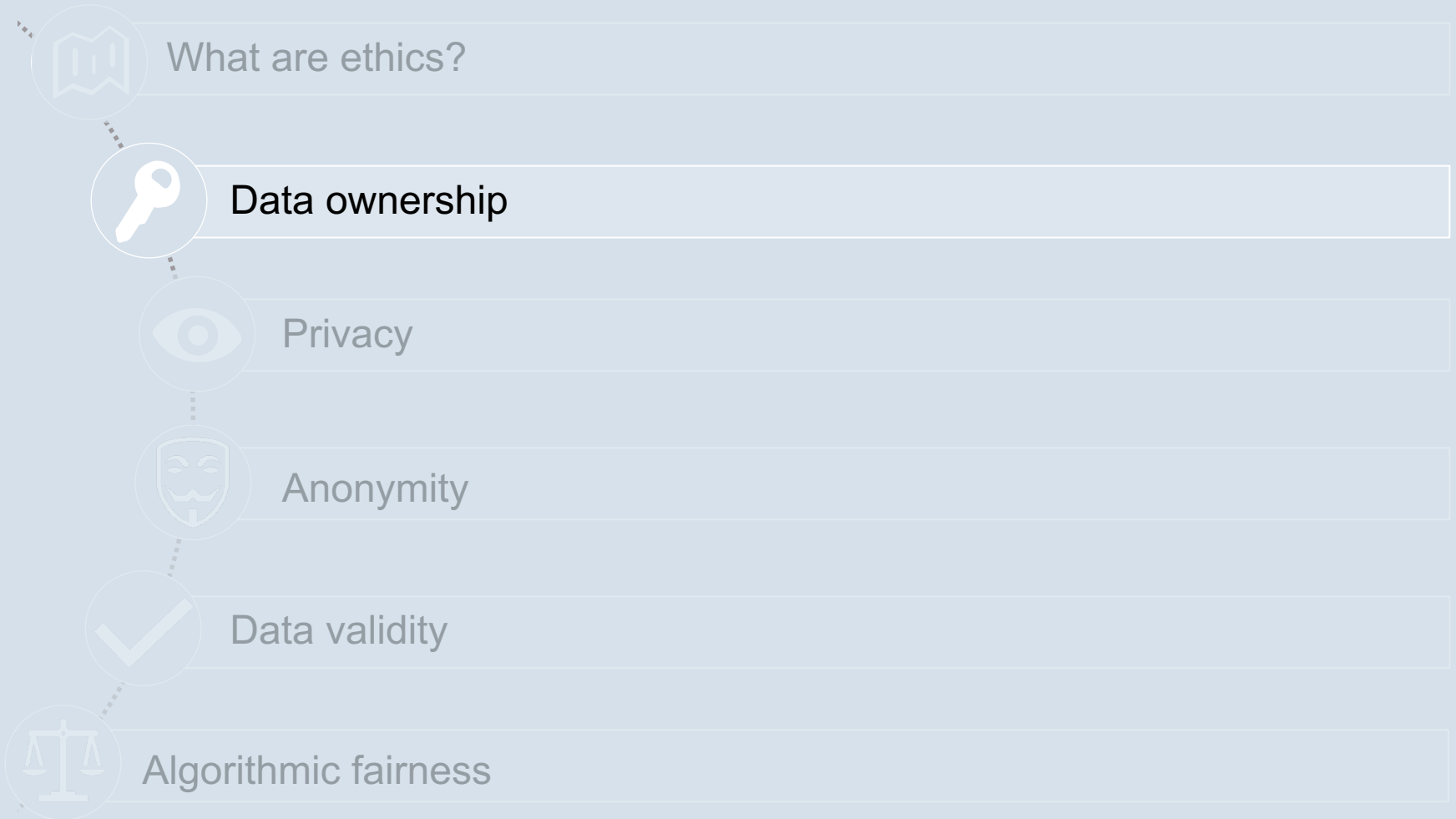


affecting humans.



We have to consider this impact as we practice Data Science.

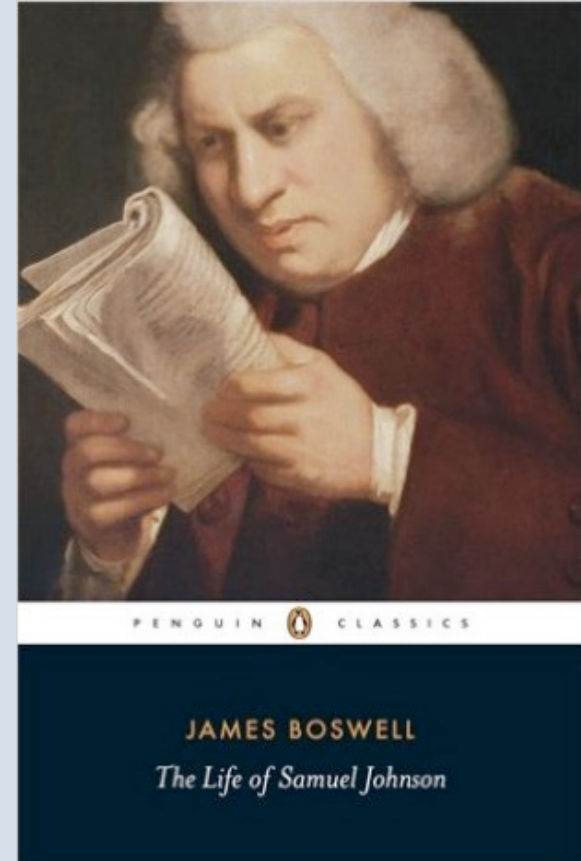
Overview – Data Ethics



Example: Biography Ownership

The biography **is about you**. But
is it yours?

If I write your biography, I own
the copyright. If you dislike
what I say, there is not much
you can do, except sue for libel
where I am inaccurate.



Example: „Nirvana Baby“

„**Baby model**“ sued the band:

- No **consent**?
 - Child pornography?
 - **Emotional harm**?
-
- „Nirvana Baby“
 - Did the baby model **benefit**?





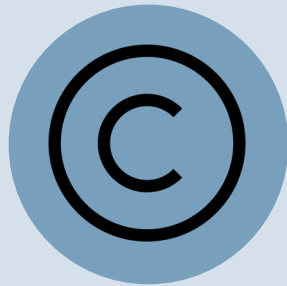
Similar limits on what data I can record about you and what I can do with it.



Free to record and free to use in other ways.



And we have done this forever: recommendation letters, gossip...



Copyright

Its an artistic expression. A rearrangement is a derivative work.



Patent

New idea for making or doing something, mostly of technical nature.



Trade Secret

I have it, but don't tell anyone.



Source: XY

If I use an image, I display it, and can **credit the owner**.



If I use your data, I am almost always **taking some piece** of what you know, **merging** it with what I know, and **expressing something new**.

- At best I can say I used some data from you.
- It is not easy to say exactly what and exactly how much

Data Collection and Curation

It can take a great deal of **effort to collect data** about something or someone.



Whoever does this work **deserves credit and has ownership** of the data “asset”.



It can often take even more **effort to clean, validate and standardize the collected data** to place it into a form that is of immediate value.



Data Collection and Curation

Example: Statista

The screenshot shows the Statista website interface. At the top, the Statista logo is on the left, and a search bar with the text 'Search Statistics' is on the right. Below the logo, a navigation bar contains links: 'Prices & Access' (highlighted with a red box), 'Statistics', 'Reports', 'Outlooks', 'Tools', 'Infographics', 'Services', 'Global Survey', and a 'NEW' badge. On the far right of the navigation bar are icons for email, a download arrow, and a 'Login' link.

Below the navigation bar, the breadcrumb trail reads 'Technology & Telecommunications > IT Services'. The main title of the page is 'Big data and business analytics market share worldwide in 2021, by country'. To the right of the title, a 'PREMIUM +' badge is highlighted with a red box.

The main content area features a large pie chart. Overlaid on the chart is a dark blue box containing a promotional offer. The offer text reads: 'Exclusive Premium statistic', 'You need a **Single Account** for unlimited access.', and a list of benefits: 'Full access to 1m statistics', 'Incl. source references', and 'Available to download in PNG, PDF, XLS format'. The pricing is shown as '\$39' (in a red circle) and '\$59 per month * in the first 12 months'. A green button says 'Get discount now', and a link below it says 'View for free'. A small banner at the top of the offer box says '33% discount until Oct 31st'. At the bottom of the offer box, a note states '*Duration: 12 months, billed annually, single license'.

To the right of the offer box is a 'DOWNLOAD' section with icons for PDF, XLS, PNG, and PPT. Below this is a 'Source' section with links to 'Show sources information' and 'Show publisher information'. Further down are sections for 'Release date' (August 2021), 'Region' (Worldwide), and 'Survey time period' (2021).

Crowd-Sourced Reputation Sites



Limits on Recording

Recording is **wrong** when there is **reasonable expectation of privacy**, e.g., no cameras in clothing store fitting rooms.

Similarly: Phone companies must not record the (content of) phone calls.



We Could Agree Otherwise



- You could pose for a photograph under an agreement that I will give you **ownership of the photo**.
- You could agree to participate in a research experiment under an agreement that has **informed consent**.
- A funding agency could require that **data** collected from your funded research be **made public**.

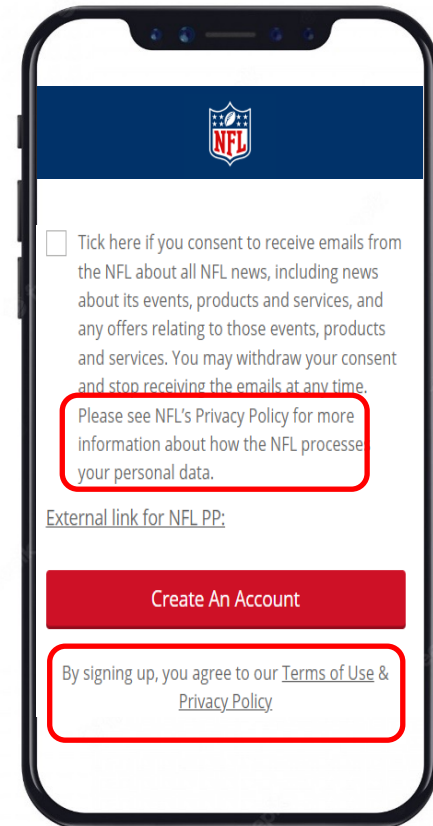
Example: Creating an Account



Your **choice/consent**.



Contract-bound.



Video Cameras in Stores



Can provide **security**.



Can even be used to **improve placement**.



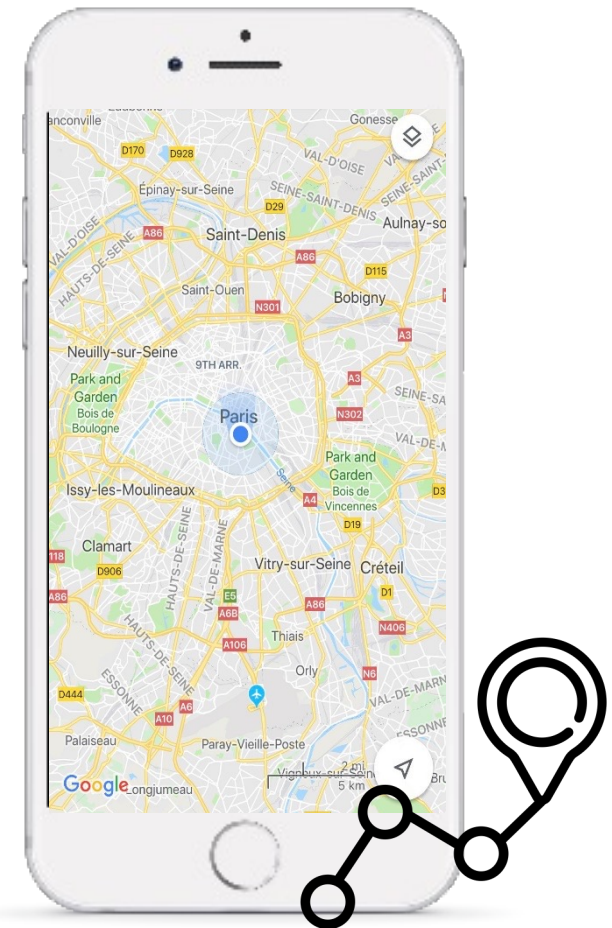
Recordings should **not** be **published**.



Cellphone Location Tracking

Necessary to **provide service**. Required for many valuable **applications**.

But can result in a **huge loss of privacy**.





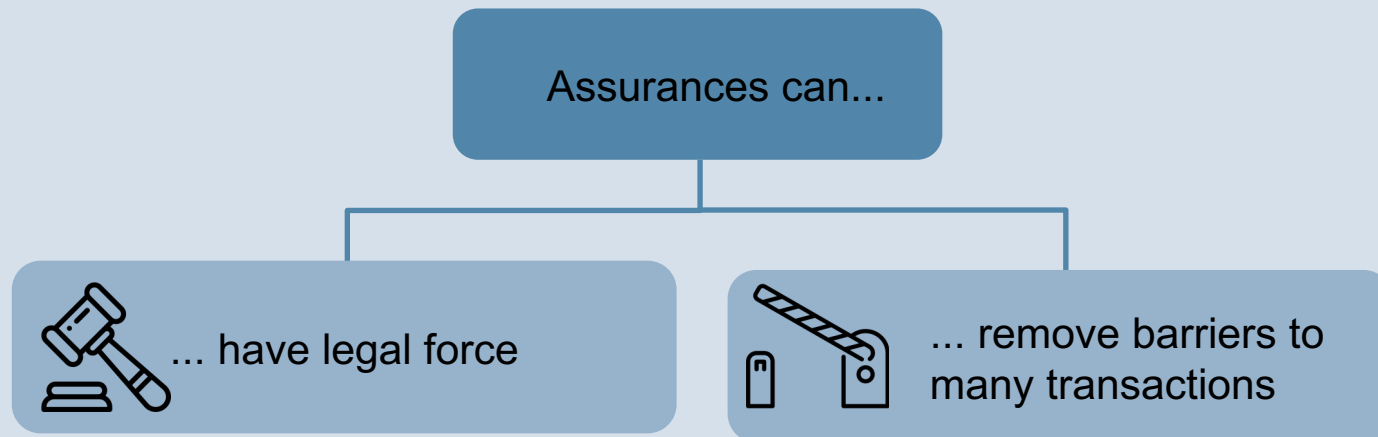
Often, there is a **strong**
reason to **record data...**



... but also **potential for**
misuse.

Prefer to **limit the use** rather than recording.
Allow desired **legitimate use** while disallowing other (undesirable) use.

Police reassure citizens that body-cam video will not be posted on the web. In the same way, **businesses** can **reassure** customers that **data collected for one purpose will not be used for another.**



Data Ownership Dispute Example: LinkedIn vs. hiQ Labs



LinkedIn users enter their personal data into their profile. The company **believes that it owns this data.**



In 2017, the startup “**hiQ Labs**” used data on public LinkedIn profiles to **predict whether people were likely to leave their jobs.** According to LinkedIn, this **violates privacy.**



US court ruled in favor of hiQ Labs because it considered scraping of publicly available data a **lawful business purpose.**



In June 2021, the **US Supreme Court vacated the decision** for a later review based on the Computer Fraud and Abuse Act. The **final decision is still pending.**



Companies legitimately collect data as part of doing business.



Companies need to retain goodwill of customers, and thus will try not to do shockingly bad things with the data.

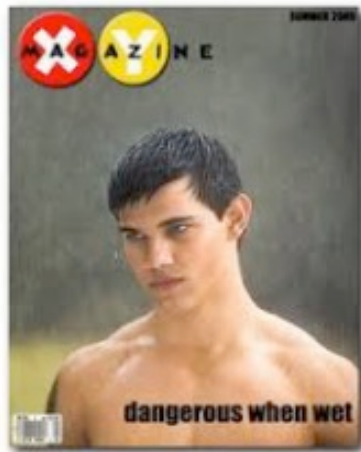


Once the company ceases to do business (e.g., because of bankruptcy), this data is an asset that is likely sold to a third party who may intend to misuse it.



Collected data must be destroyed, not sold.

Bankruptcy Law has Partial Protection



BORDERS®

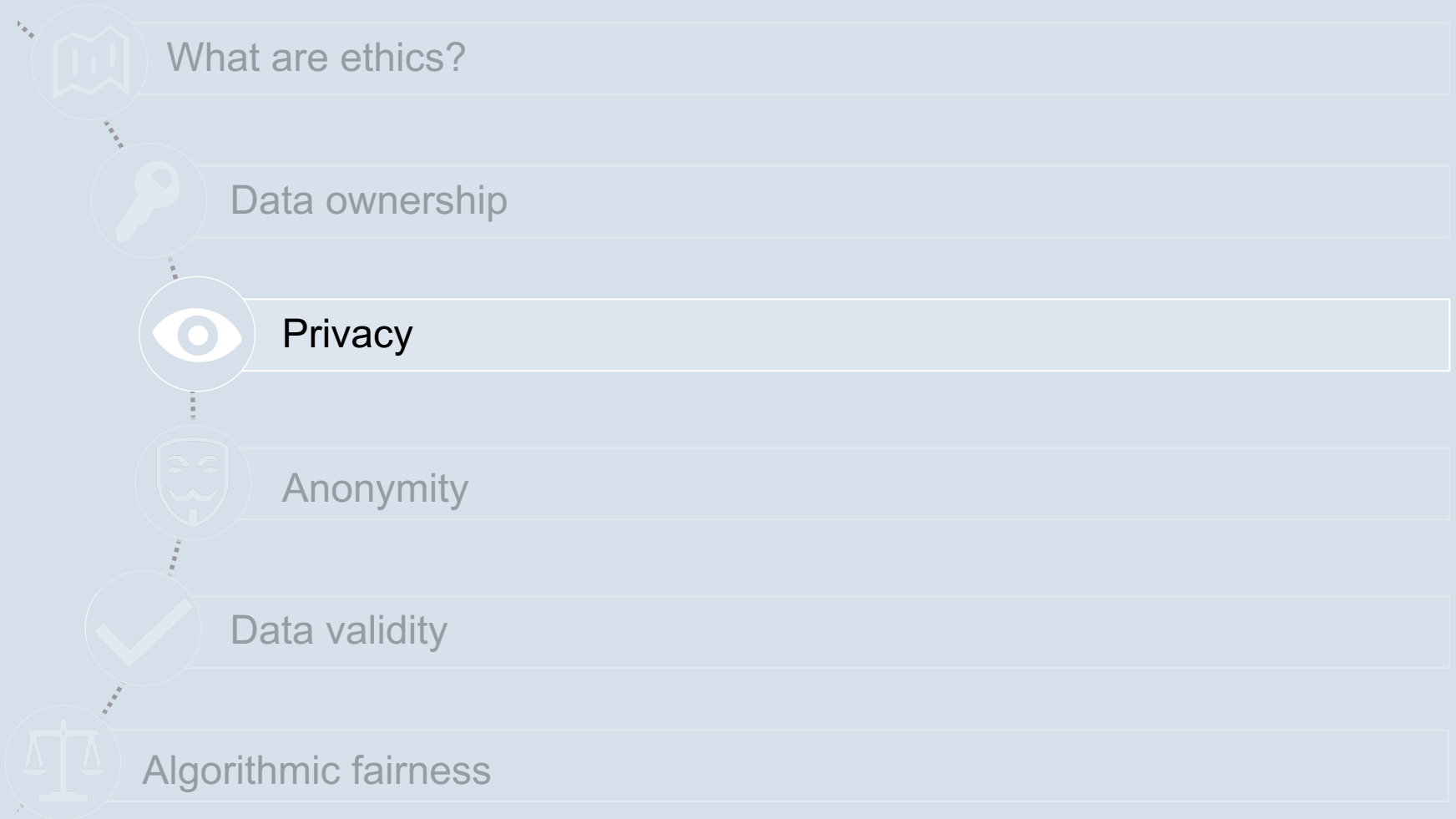


Data ownership is **complex**, even for things you do want to share.



For the most part you do **not own data** about yourself. Therefore, there is a need to create **principles to control what isn't yours** and ensure the **rights to privacy**.

Overview – Data Ethics



What is Privacy? Argus Panoptes

Greek myth giant with
“a hundred” eyes
is **always watchful.**



Picture: Pinterest

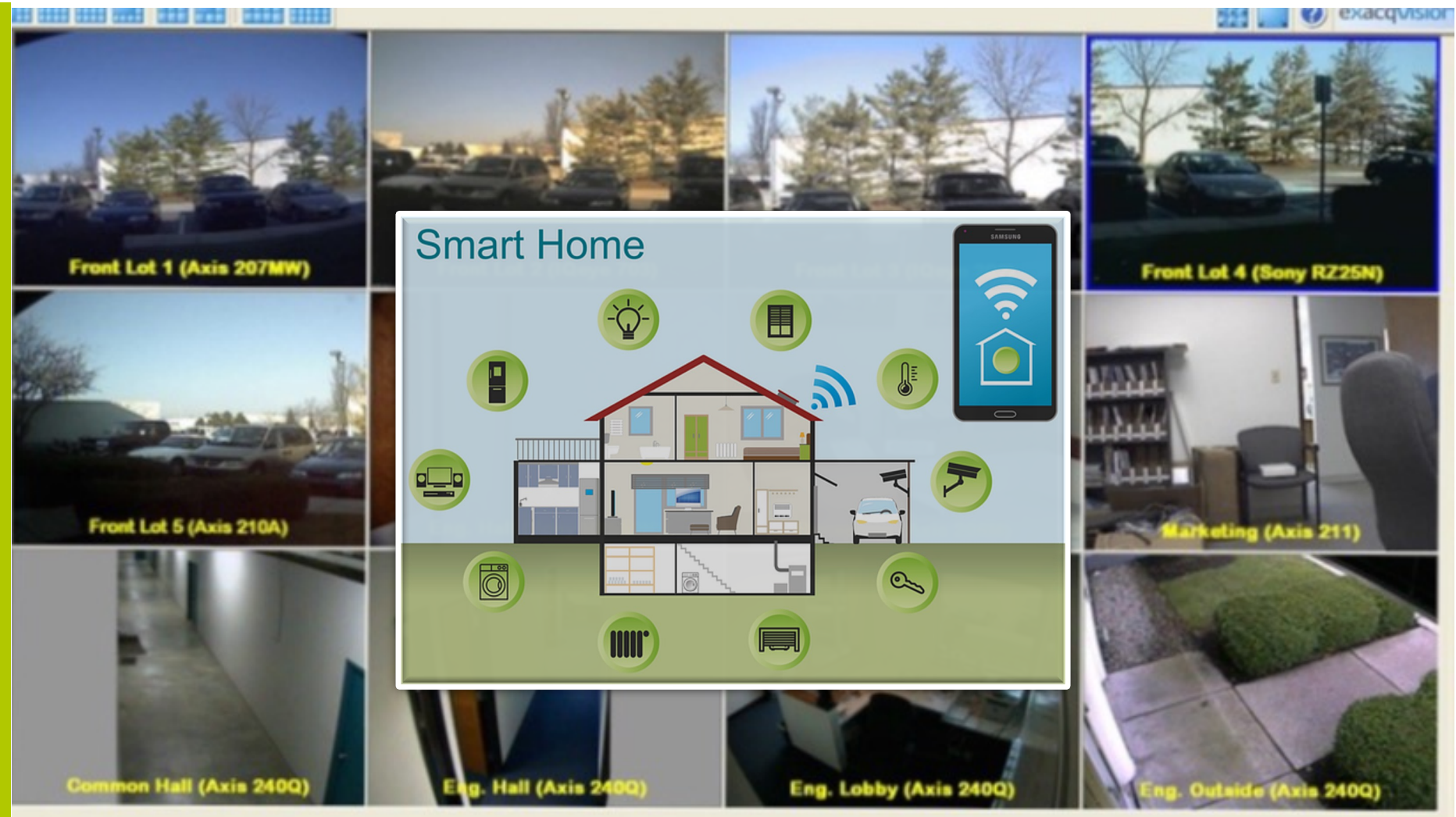
What is Privacy? Panopticon

Jeremy Bentham designed a prison where a single guard could **observe all the prisoners**. Prisoners would not know when they were being watched, so they would **“behave”** all the time.

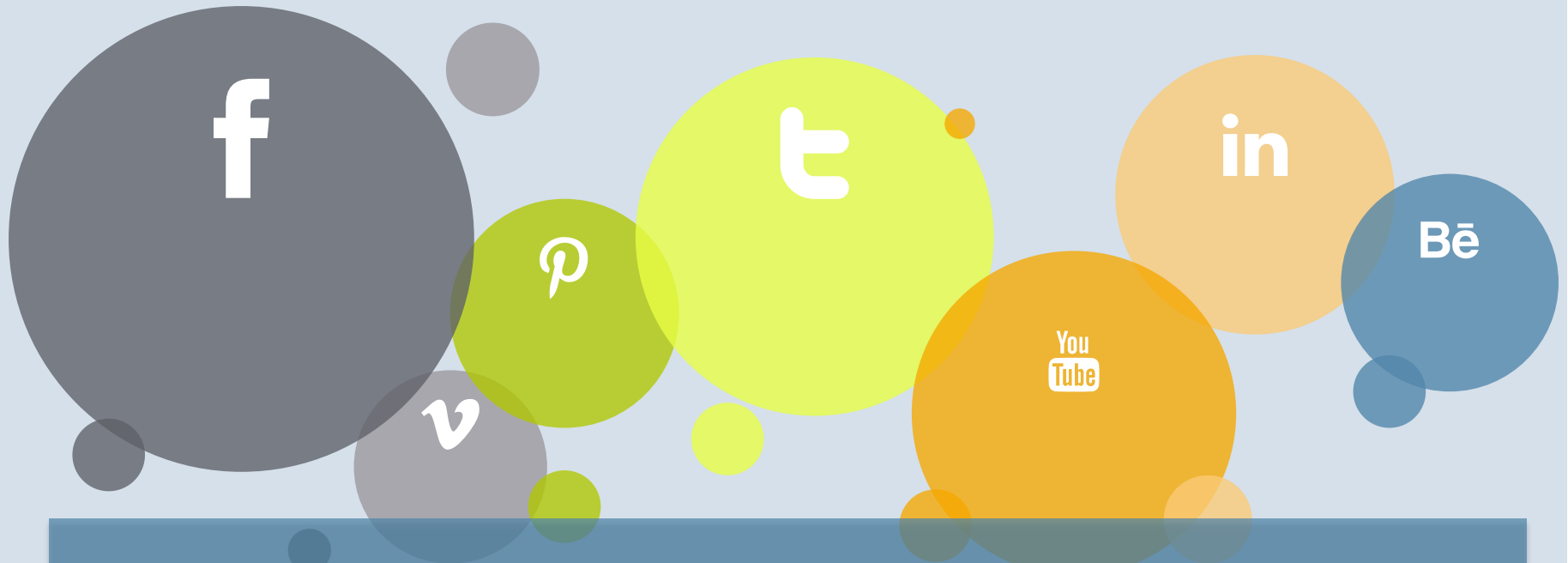


Picture: Mimisawhney

Modern-Day Panopticon



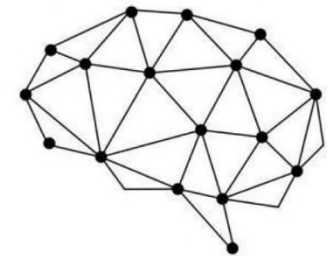
We Are Being Watched, Even if It Is Less Obvious



Is there no need to care just because
you don't do anything wrong?

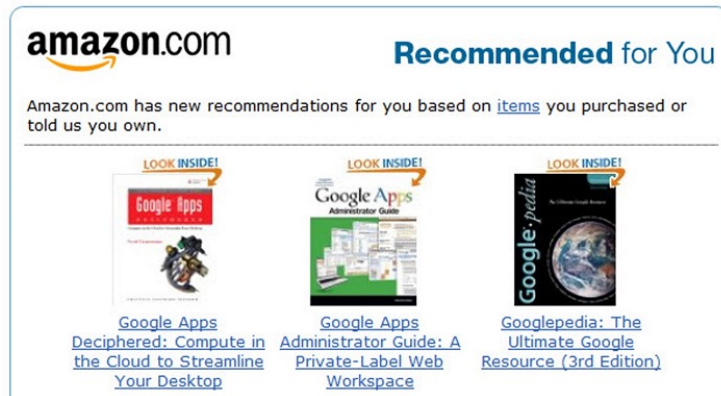
The Cambridge Analytica Scandal

- Huge amount of **data was stolen** from Facebook
- **Used by Cambridge Analytica** to target voters for Donald Trump
- Big drop in Facebook's share price plus **\$5BN fine**
- **Responsibility** of Facebook?



Cambridge
Analytica

Personalized Advertising



“ You have zero privacy any way ...
Get over it. ”

Scott McNealy, CEO of SUN, 1999

➡ Then everybody needs to be completely **honest**, right?

Changing Attitudes



As society adapts to new technologies, **attitudes will change.**

Teenagers freely post facts about their activities online that adults never would dream of doing. Their **privacy boundaries are different** from those of older people.



But **different boundaries** does not mean **no boundaries**

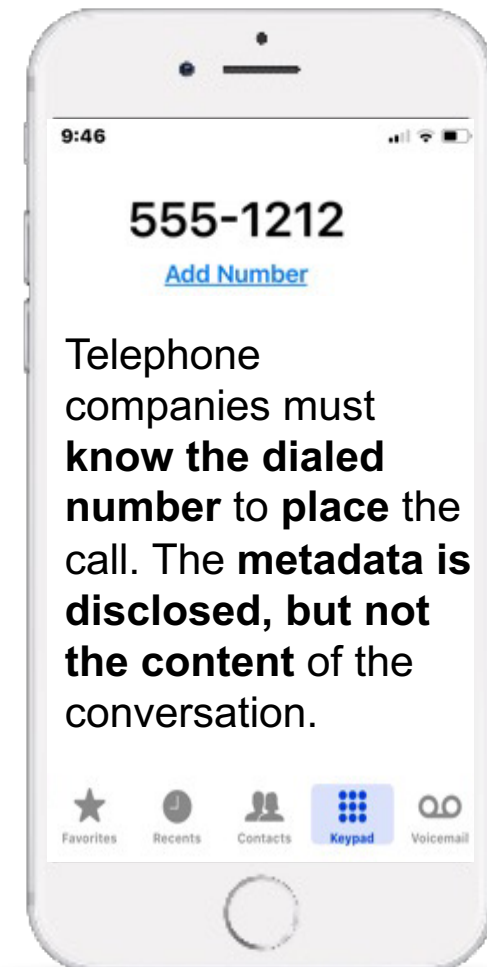


Voluntary Disclosure

Anything you **voluntarily disclose** to others has much **less protection** than something you kept completely to yourself.

This quickly becomes problematic – due to **ubiquity**.

Example:



It Takes a Village ...



In small towns, there was **little privacy**.
Everyone in town knew “everything” about
everyone else.



Big cities provide **anonymity**.



Does **information technology** bring us **back** to
the “**happy days**” in a small town?

No Option to Exit

In the **past**, one could get a fresh start by **moving to a new place** or by waiting till **memory fades**. **Reputation** could be **rebuilt** over time.



Big Data is **universal** and **never forgets anything!**

In a small town, **information** is (mostly) **symmetric**. You know as much about me as I know about you.



Data Science can result in **major asymmetries**.

Wayback Machine

It **archives** almost every **page on the web** that is **accessible** and (intends to) **retain for ever**. If you have an unflattering page written about you, it will survive for ever in an archive, even if it was taken down!

The screenshot shows the Wayback Machine homepage. At the top, the 'WayBack Machine' logo is displayed next to a search bar containing 'http://'. To the right of the search bar is a 'BROWSE HISTORY' button. Below the search bar, there is a blue button that says 'Please try our Beta Wayback Machine - Now with Site Search!' and a 'DONATE' link. A text line below these says 'Explore more than 279 billion web pages saved over time'. A row of ten small thumbnail images of various web pages is shown below the text. At the bottom of the page, there are three main sections: 'Tools' with a gear icon, 'Subscription Service' with a blue 'A' icon, and 'Save Page Now' with a blue document icon. The 'Save Page Now' section is circled in red, and a red arrow points from the row of thumbnails to it. The 'Save Page Now' section includes a text input field with 'http://', a 'SAVE PAGE' button, and descriptive text: 'Capture a web page as it appears now for use as a trusted citation in the future. Only available for sites that allow crawlers.'

Laws are often written **to clear a person's record after some years**. For example, records about imprisonments or driving accidents are expunged after a defined number of years.



But what if an individuals' record is on the web?

Individuals' record



There are **laws in the EU and Argentina** since 2006. But in practice, these laws **primarily impact search engines**.

The World of Data Today



Every merchant, and many others, have **considerable data about me**. This includes at least my **interactions** with them, but often much more.



I am happy for them to **use** what they know to **serve my interests**.



But I really do not want them to **share the data with others** or **use it in other ways**.

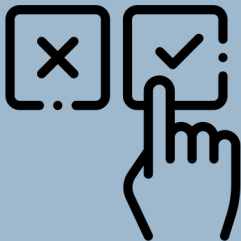


All Or Nothing Agreements

Many user agreements are **“all-or-nothing”**. Users must completely give up control on shared data to get any service benefits at all.



Users complain about **loss of privacy**.

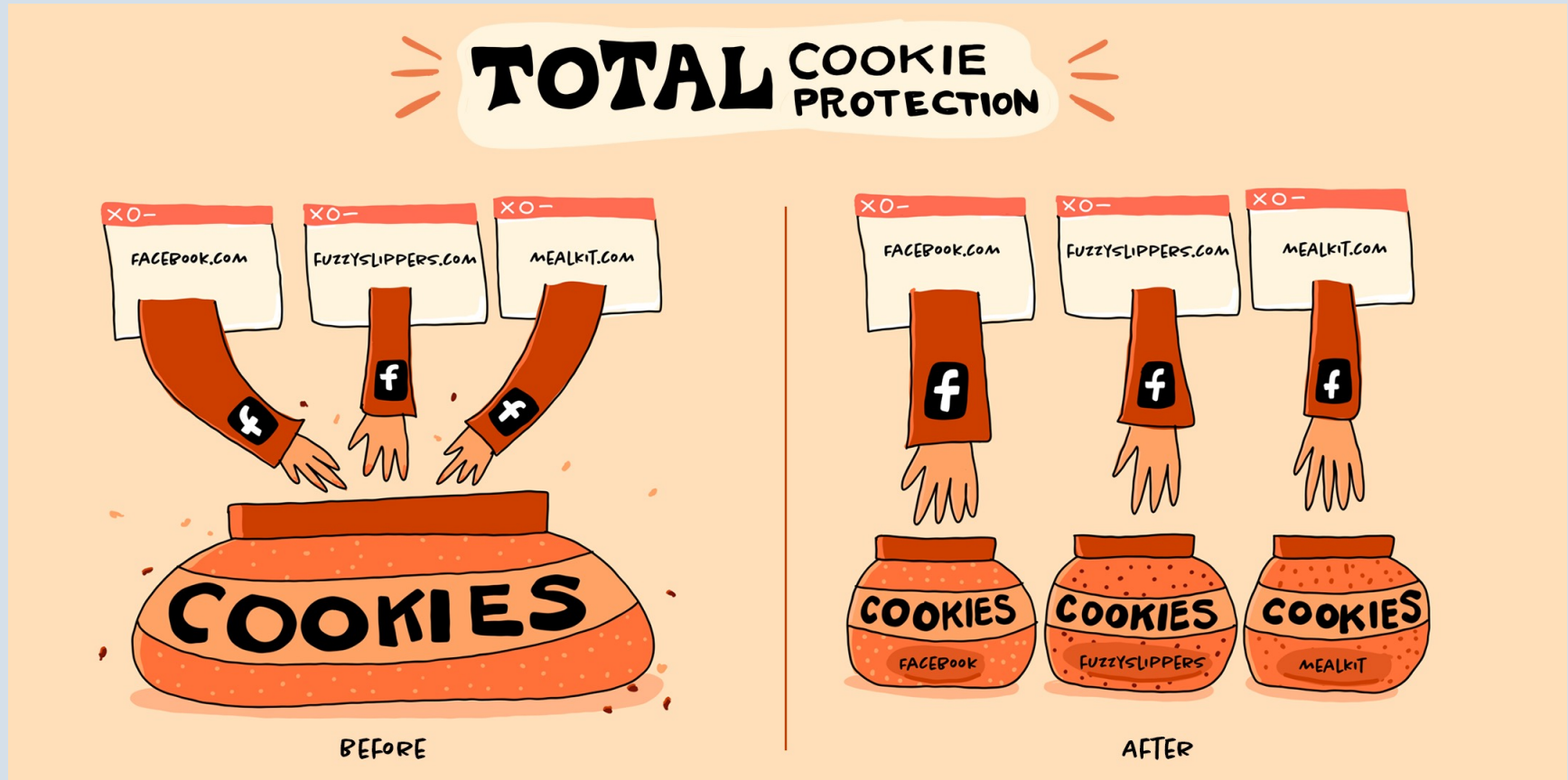


It is better to **provide gradual choices**, so users can **make tradeoffs to their liking**, e.g., incognito browsing

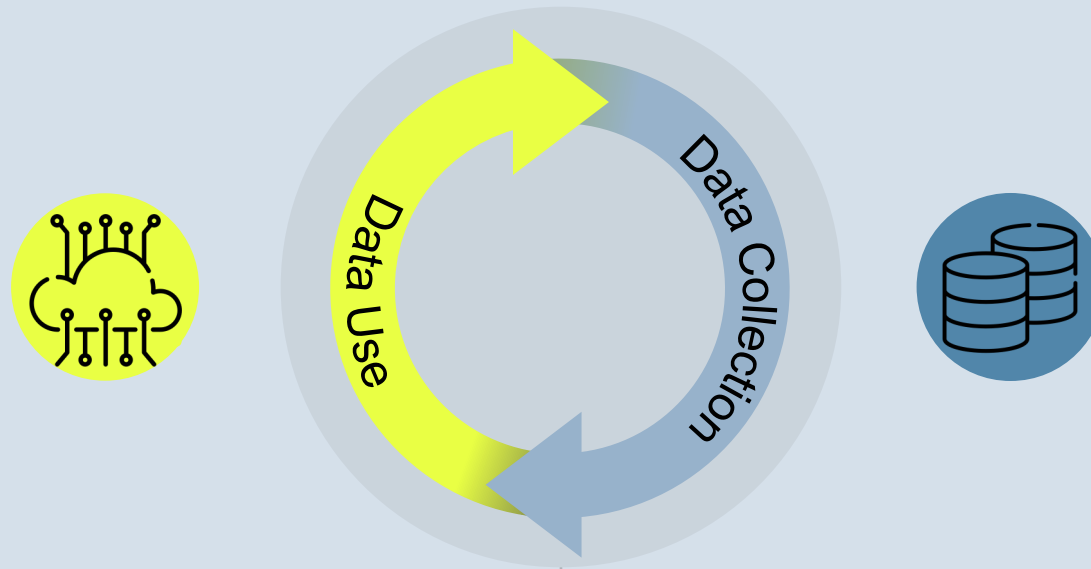


Privacy

Example: Cookies



Collection versus Use



Privacy is usually harmed only **upon use of data**.

Collection is a **necessary** first step **before use**.

But **collection without use** may sometimes be **right**, e.g., surveillance

Loss of Privacy



We have a **loss of privacy** due to a **loss of control over personal data**.



I am **OK** with there being **certain data** about me that I have chosen to share or that is public, but I really **do not want others to share** my data in ways that I **do not approve of**.

Main Drivers of Privacy Violation

Government agencies for national security, but also private enterprises, private investigators, ...



Advertising

Prospective employee, prospective borrower, prospective date, ...



Surveillance

If a company can show you focused, personalized, and relevant ads everyone wins.



Introduction

Main Sources of Information



Data collected by **merchants** and **service providers**.

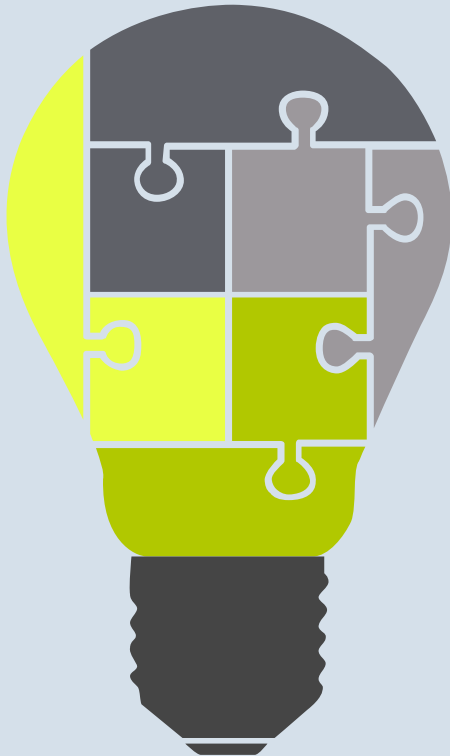


Activity tracking – on and off the web.



Sensors in devices around us

- Personal devices
- Infrastructure
- Third party devices



Companies that **aggregate and link information from multiple sources** to create more complete, and hence more valuable, information products.



Many don't realize **what can be learned about them** by linking multiple sources.

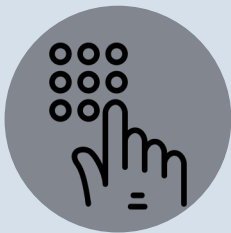
“Waste” Data Collection

Your ID is scanned at the bar to confirm **proof of age**. The scanning computer at the bar captures your **name, address, date-of-birth, etc.**



Metadata is data about the data. It is often distinguished from data content.

E.g., for a phone call, metadata includes:



Caller



Callee

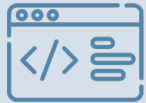


Time and date of call



Duration

Metadata May Carry Much Information



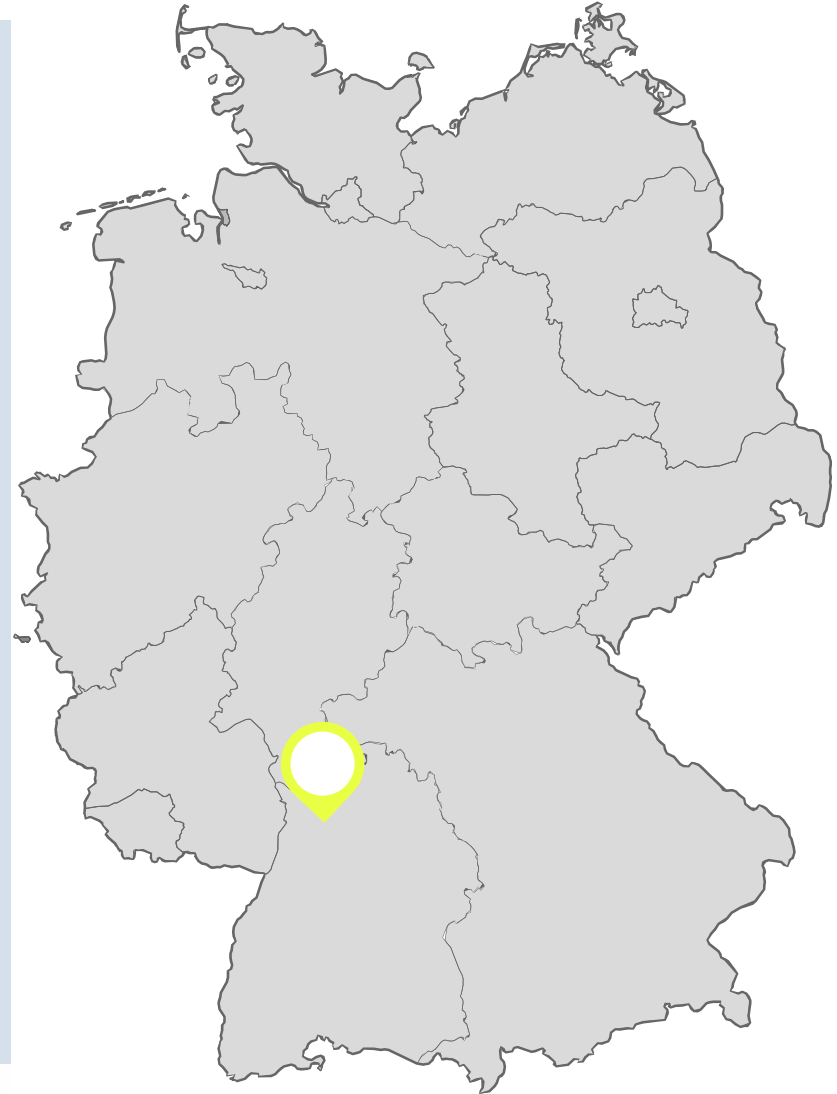
Location information may be metadata for a cellphone call.



Knowing the location does not reveal the content of a call.



But location tracking can reveal a great deal about the person.



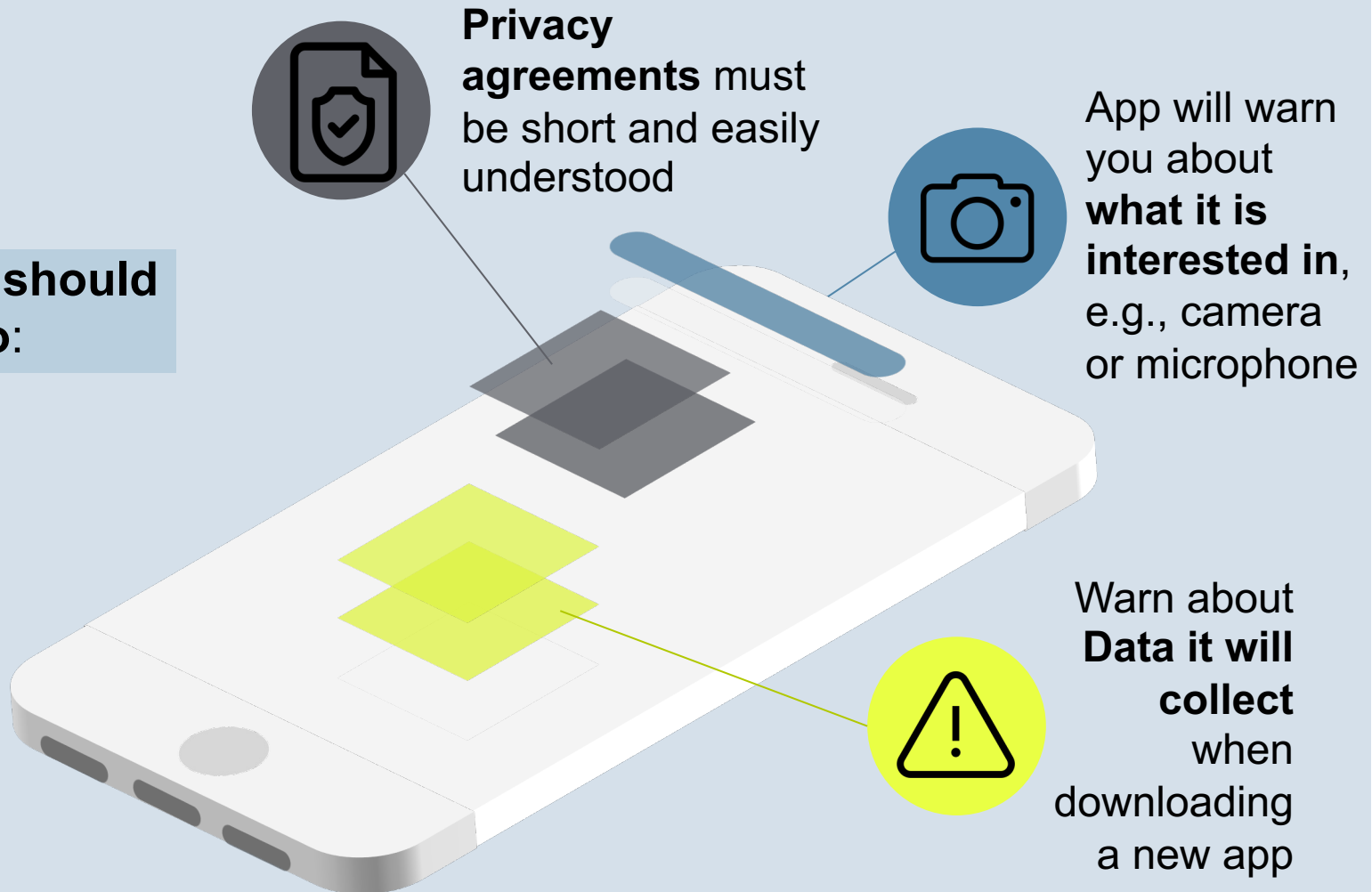
Traditional social norms dealt with **privacy by trust**: You tell me private things because you trust me not to use what you told me in ways you would not approve of.



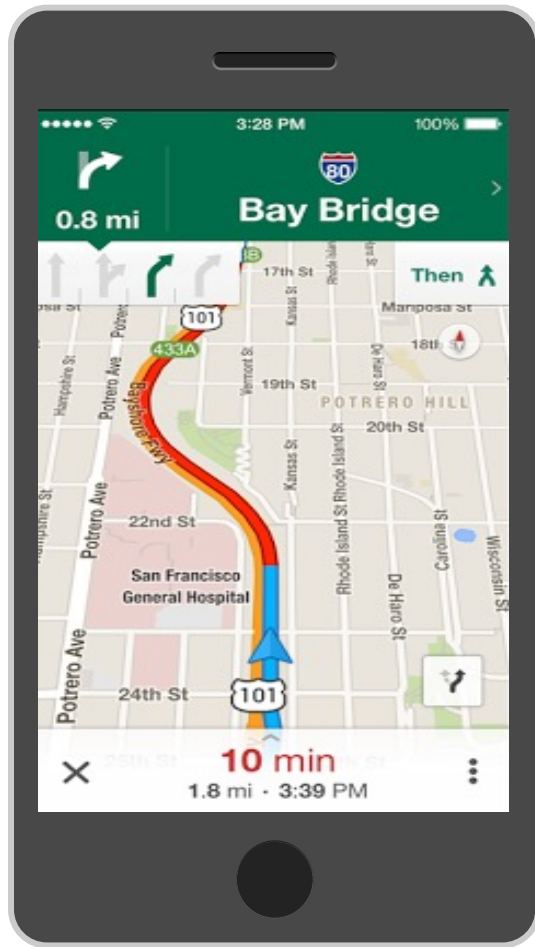
Modern data systems must deal with **privacy by design**. There are too many players in a complex system. Data sharing is contractual and not based on trust.

Sneaky Mobile App

What apps **should actually do**:



“Map App”



Will **still function** even if you **do not share all necessary data** with them.

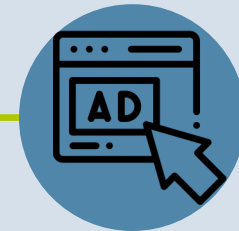
If you do not share your location, it still gives you the **simple route** or a **map of the neighborhood**.

Apps Ask For More Data Than Needed



Intentions for **future
enhancements**

Reasons why apps ask for more
permissions than they actually need



For **adware**

Tradeoff between getting an app for free and sharing the
data with the app.



Privacy is the **ability to control sharing of information about the self**. It is a **basic human need**, even for people who have “nothing to hide”.



Privacy is **easily eroded by thoughtless actions**, or in some cases, by intention.

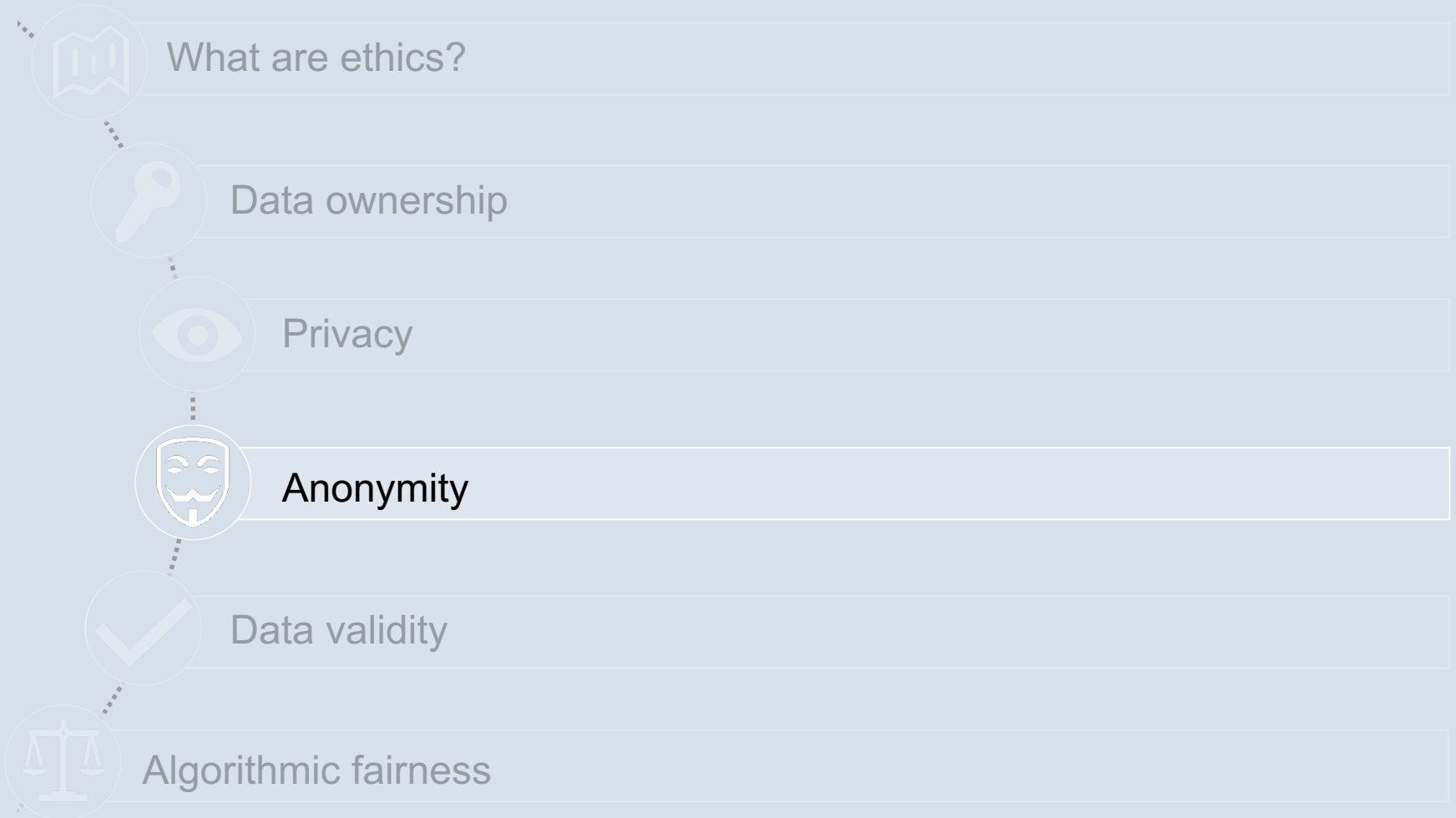


Stakeholders have begun a **conversation around privacy**.



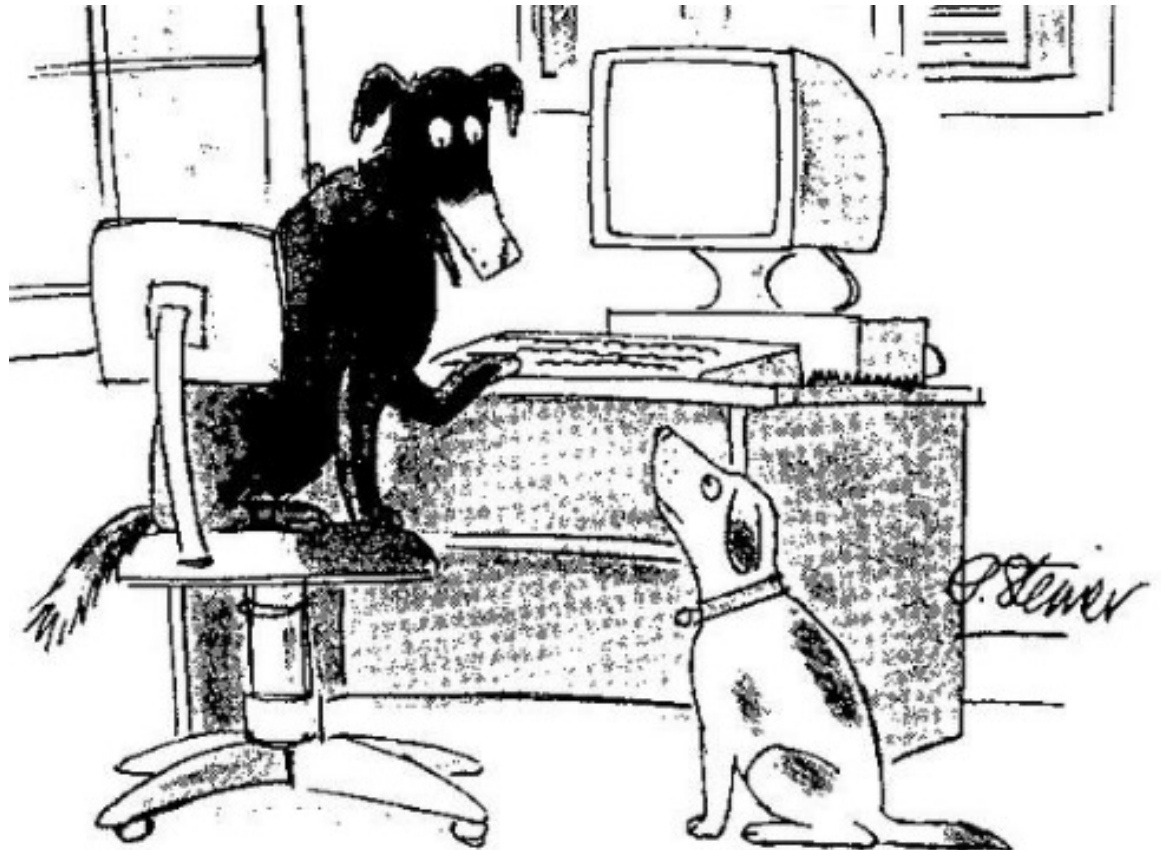
But there **is no consensus** on where the lines should be drawn just yet.

Overview – Data Ethics



“On the Internet Nobody Knows You’re a Dog” MANNHEIM BUSINESS SCHOOL

**Cartoon in the New
Yorker, July 5, 1993**



“On the Internet, nobody knows you’re a dog.”

Fake Profiles

- **Fake Profiles/accounts** are on the rise
- Facebook already deleted nearly **1.3 billion fake accounts**
- “Anonymous” posting is **exploited**



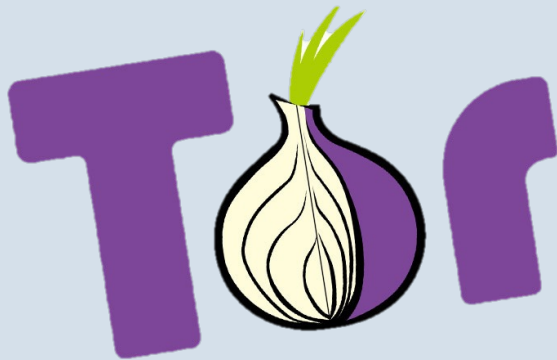
The Internet as a “Crime-Free Zone”

- Hate speech
- Discrimination and Racism
- Crimes such as the denial of the Holocaust
- “Freedom of speech”?



Anonymous Transactions are Possible

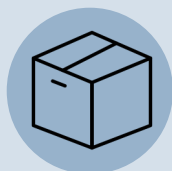
Post anonymously



Pay anonymously



But Many Transactions Need ID



You must provide an **address** if **goods are to be shipped** to you.



You must provide your **name** for **travel bookings**.



You must reveal your **location** to get **cellular service**.



You must **disclose intimate details** of your **health** and lifestyle to get **effective medical care**.

Enough History Tells All



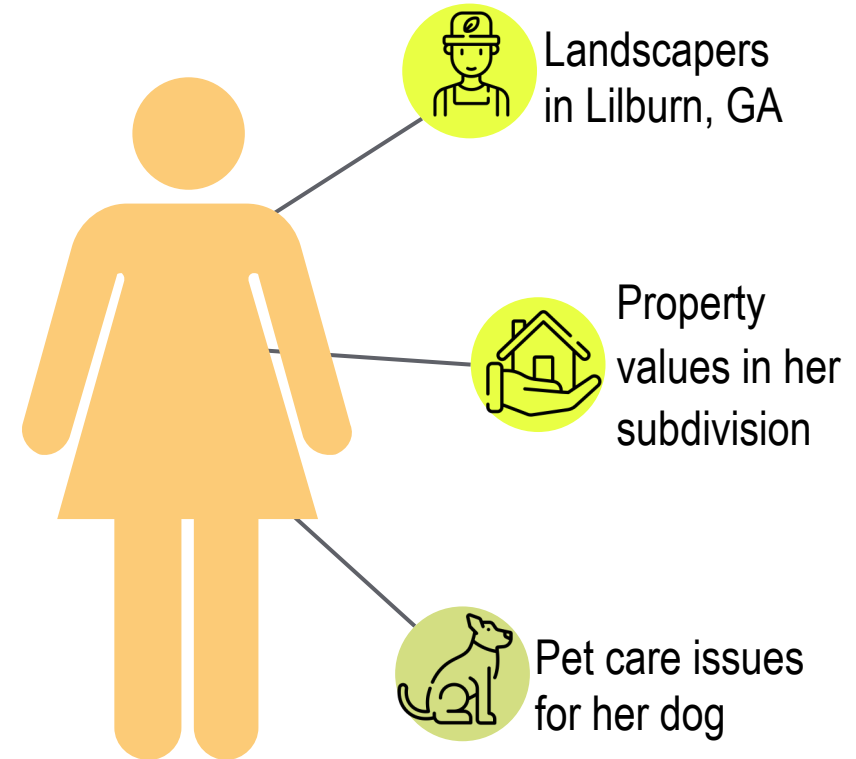
If we have a **log of all your web searches** over some period, we can form a very good **picture of who you are**, and quite likely **identify** you.



If we have a log of all your **credit card purchases** over some period, we can do the same.

AOL Search Log Release

Web-based mail service AOL released **3 months of search logs for 650,000 users** for **research purposes**. The New York Times journalists Michael Barbaro and Tom Zeller were able to **use the data to identify several users**.



Thelma Arnold from Lilburn, GA

What Exactly Is Personally Identifying?

Given **zipcode**, **birth date**, and **sex**, about 87% of **Social Security Numbers** can be determined uniquely.

This is possible although that information is **not considered PII!**

Don't play loose with
PII! Personally Identifiable Information (PII):
Your name in conjunction with SSN, DOB, mother's maiden name, biometric data, medical and financial history or any information that is linkable to or uniquely identifies you.

Did you know? One lost laptop, one errant email, one unsecured file cabinet containing PII could result in potentially thousands of personnel having their personal data compromised.

Tighten up your PII handling procedures:

- Properly mark all documents/emails containing PII
- Maintain positive control of all PII
 - Encrypt all data at rest
 - Share only with those who have a need-to-know
 - Eliminate unnecessary PII collections
- Collect only absolutely necessary PII

Netflix Prize



Netflix offered a million dollars to the winning team that could **beat Netflix's own movie recommendation algorithm** by more than 10%.



Released a **data set** comprising **user ID, date, movie name, rating**.



"Completely de-identified"

NETFLIX

Netflix Prize

[Home](#) [Rules](#) [Leaderboard](#) [Register](#) [Update](#) [Submit](#) [Download](#)

Leaderboard

Display top leaders.

Rank	Team Name	Best Score	% Improvement	Last Submit Time
1	The Ensemble	0.8553	10.10	2009-07-26 18:38:22
2	BellKor's Pragmatic Chaos	0.8554	10.09	2009-07-26 18:18:28

Grand Prize - RMSE <= 0.8563

3	Grand Prize Team	0.8571	9.91	2009-07-24 13:07:49
4	Opera Solutions and Vandelay United	0.8573	9.89	2009-07-25 20:05:52
5	Vandelay Industries!	0.8579	9.83	2009-07-26 02:49:53
6	PragmaticTheory	0.8582	9.80	2009-07-12 15:09:53
7	BellKor in BigChaos	0.8590	9.71	2009-07-26 12:57:25
8	Dace	0.8603	9.58	2009-07-24 17:18:43
9	Opera Solutions	0.8611	9.49	2009-07-26 18:02:08
10	BellKor	0.8612	9.48	2009-07-26 17:19:11
11	BigChaos	0.8613	9.47	2009-06-23 23:06:52
12	Feeds2	0.8613	9.47	2009-07-24 20:06:46

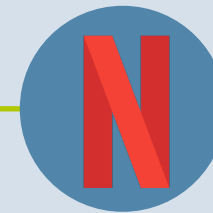
Progress Prize 2008 - RMSE = 0.8616 - Winning Team: BellKor in BigChaos

13	Xiangliang	0.8633	9.26	2009-07-21 02:04:40
14	Gravity	0.8634	9.25	2009-07-26 15:58:34
15	Ces	0.8642	9.17	2009-07-25 17:42:38
16	Invisible Ideas	0.8644	9.14	2009-07-20 03:26:12
17	Just a guy in a garage	0.8650	9.08	2009-07-22 14:10:42
18	Craig Carmichael	0.8656	9.02	2009-07-25 16:00:54
19	J Dennis Su	0.8658	9.00	2009-03-11 09:41:54
20	acmehill	0.8659	8.99	2009-04-16 06:29:35

Progress Prize 2007 - RMSE = 0.8712 - Winning Team: KorBell



Many users had posted
movie reviews on IMDb...



...and at the same time they
had **rated movies on Netflix.**

By **date of review**, users could be **linked across the two systems**, even if they only reviewed a few movies on IMDb. Their Netflix movie choices could be used to **determine sexual orientation**, even if all their IMDb reviews revealed no such information.

Netflix Saga Conclusion



Netflix was **sued** by a lesbian mom, who had not (yet) come out, for “outing” her.



Case **settled** for \$9m after 2+ years of litigation.



Netflix **canceled plans** for **additional rounds** of its prize challenge.

Phone Data Re-identification



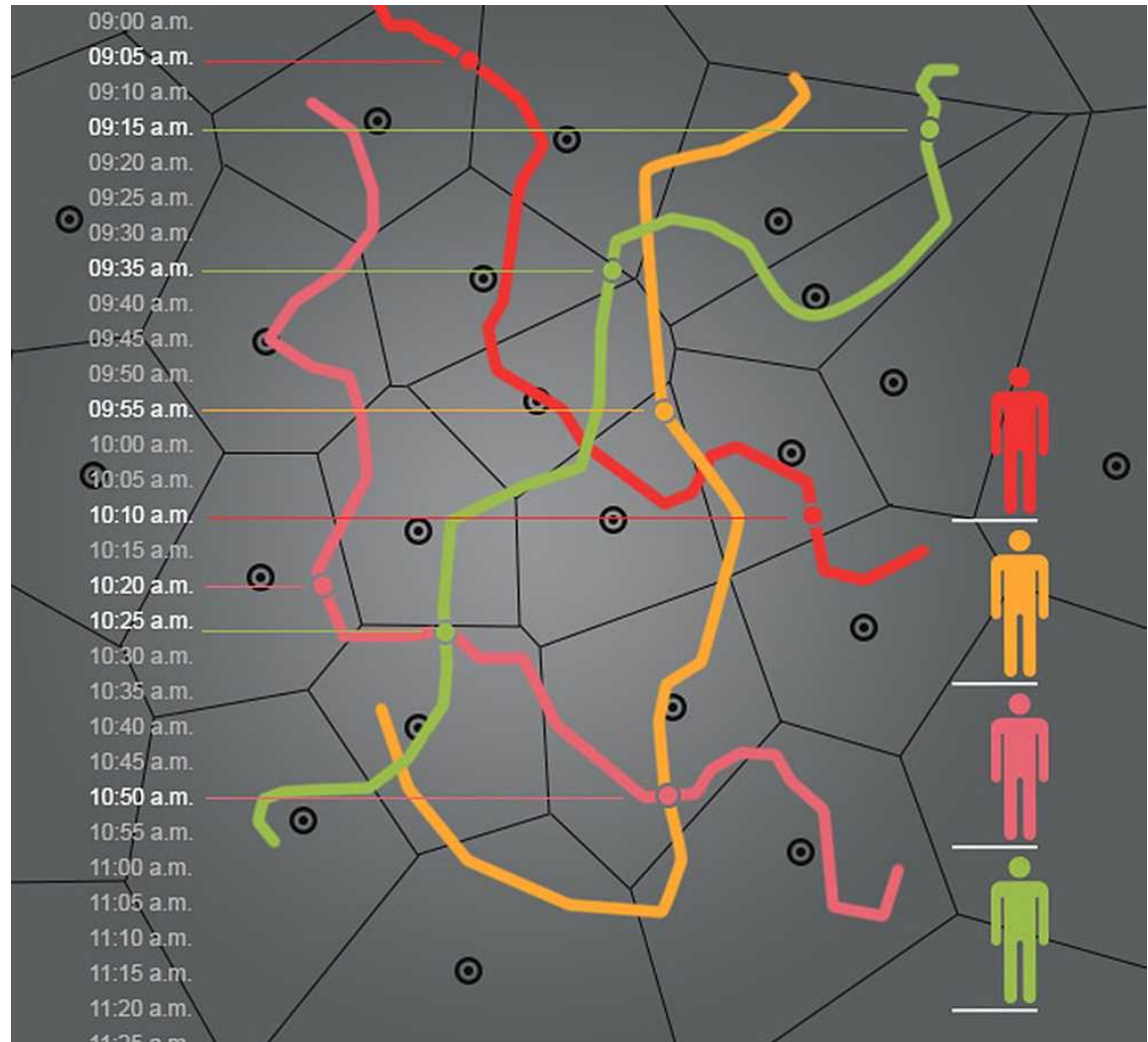
Analysis of **“anonymized”**
phone data over 15 months.



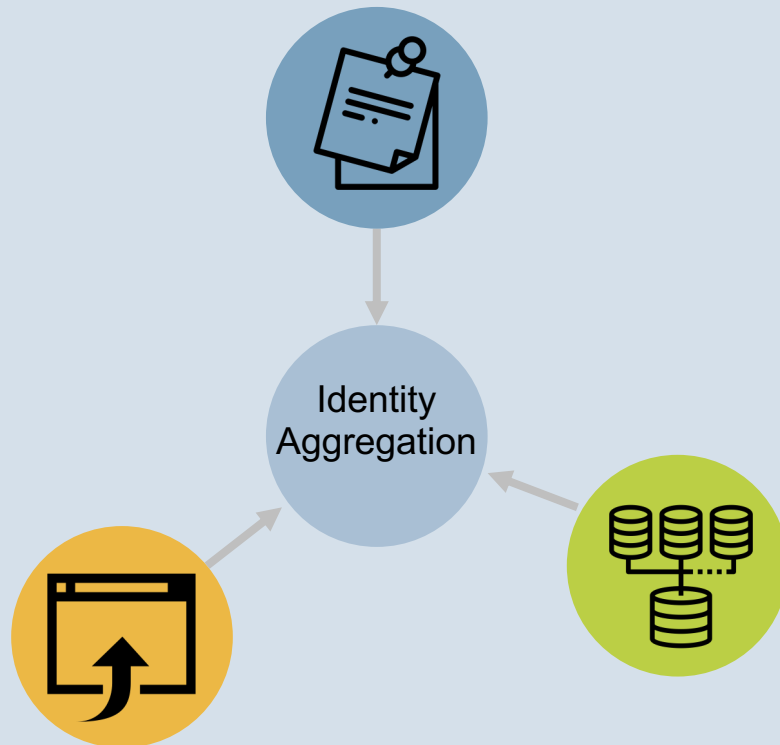
Use of **only 4 points of
reference** with slight
differences in time and space.



Unique identification of 95%
out of 1.5 m users.



How Re-identification Works



Identifying **data in retained fields**, e.g., patient name mentioned in physician notes, a text field or graph structure match, even without labels



Combination of multiple partial identification, e.g., AOL search, Massachusetts health information



Using **external data sets**, e.g., Netflix

Four Types of Leakage

1

Reveal **identity**

3

Reveal **link between two entities**, e.g., by phone call metadata

2

Reveal **value of hidden attributes**

4

Reveal **group membership**, e.g., your religious denomination from your cellphone location

Anonymity Is Impossible

Anonymity is virtually **impossible**, with enough other data:

Diversity of entity sets can be eliminated through **joining external data**.

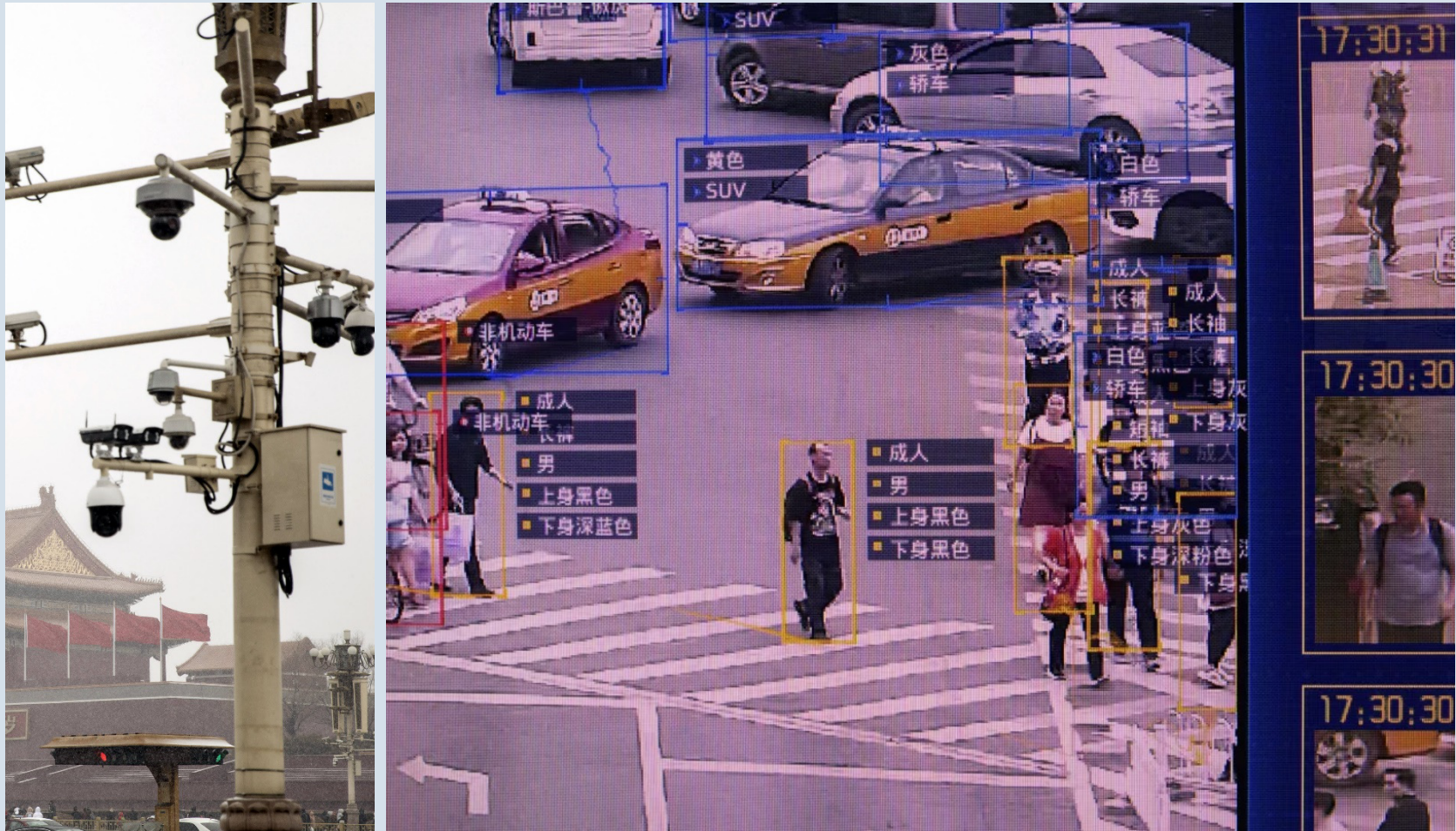
Random perturbation works only if we can **guarantee a one-time perturbation**.

Aggregation works only if there is **no known structure** among entities aggregated.

Faces can be recognized in image data. Increasingly even **under challenging conditions**, such as partial occlusion.

Severe Lack of Anonymity

Example: China's Facial Recognition



Limit Publication of Datasets As Solution?



If **anonymity is not possible**, the simplest way to prevent misuse is **not to publish a dataset**.



For example, **government** agencies should **not make potentially sensitive data public**.



Yet, access to **data is crucial for many desirable purposes**, including medical research and public watchdogs.

License Data to Trusted Parties

Need **simple licensing regime** for access to potentially sensitive data, including de-identified data.



Enforce through
contracts in the
business world or...



...through **professional
standards** in the
research world.



Identity is very hard to manage online.

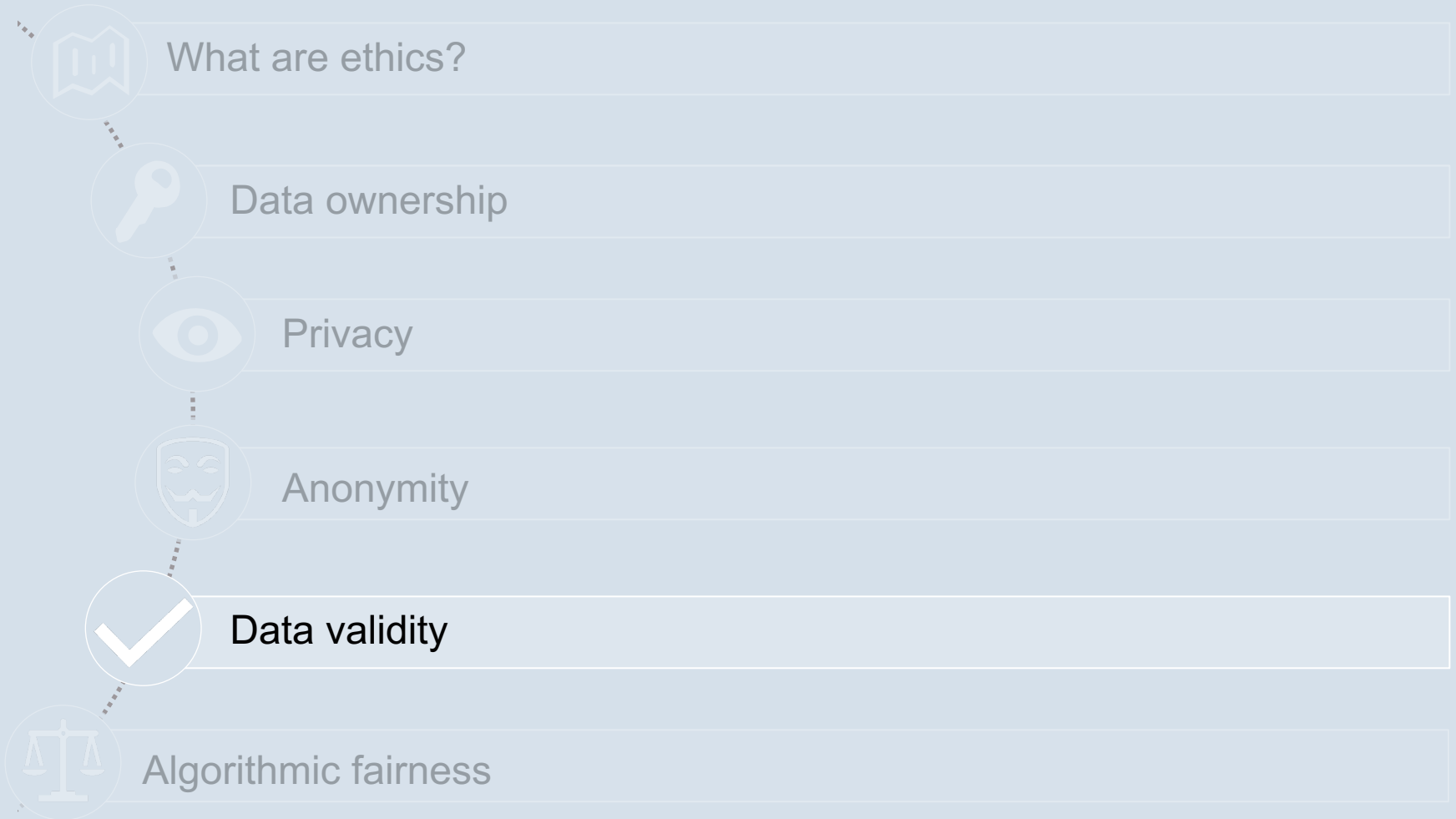


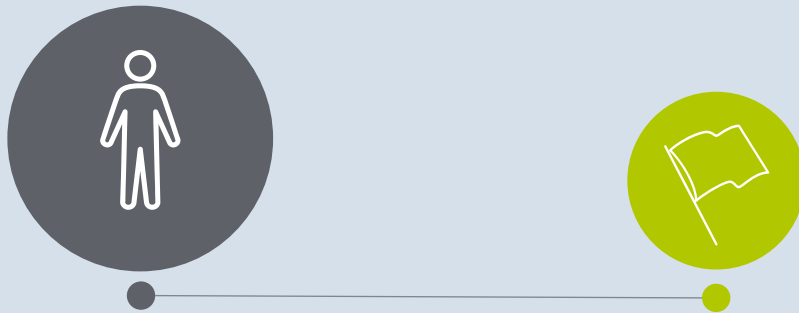
Anonymity is possible only in limited narrow situations.



De-identification is important to deter the merely curious but will not stop the truly determined.

Overview – Data Ethics





As there are a lot of possible interactions between two variables, we need to make sure that **validity** is given.



Absence of Validity Leads to Data Error

Bad data and bad models lead to bad decisions.

If **decision-making is non-transparent**, results can be bad on an aggregated level, and **catastrophic for an individual**.



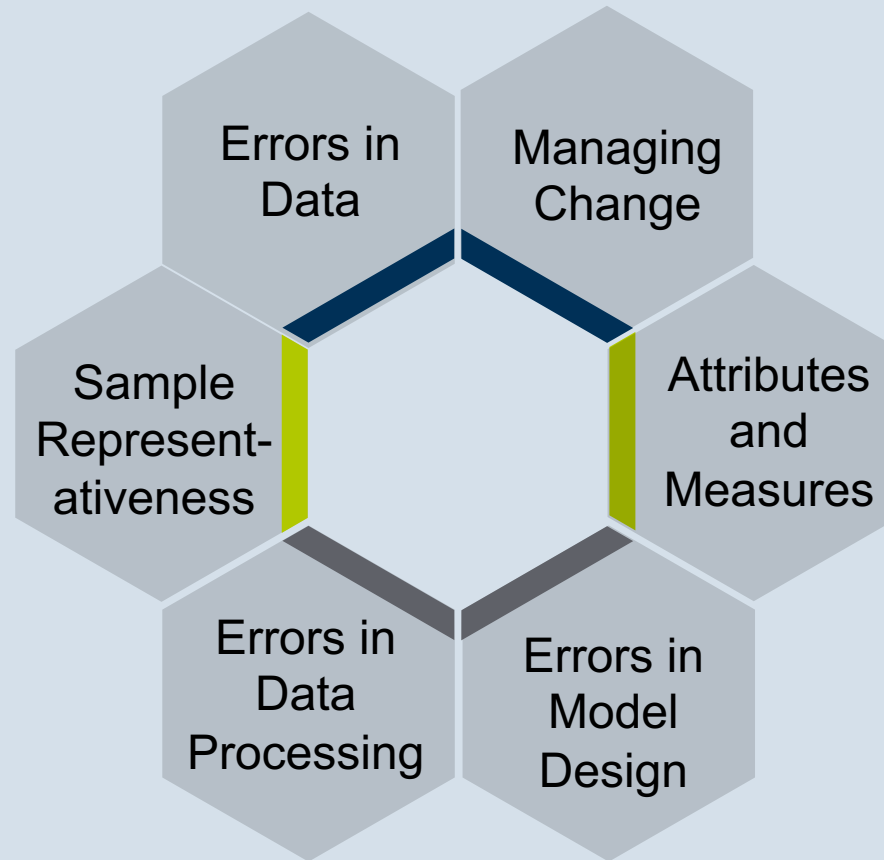
What if someone **is denied a loan** because of an **error in the analyzed data?** Or in the analysis method design?

Poor Data in Organizations



<https://commence.com/blog/2021/01/16/bad-data-in-decision-making-process/>

Sources of Error



The Streetlight Effect

Drunk people look for their keys under a lamppost, because this is where they can see.



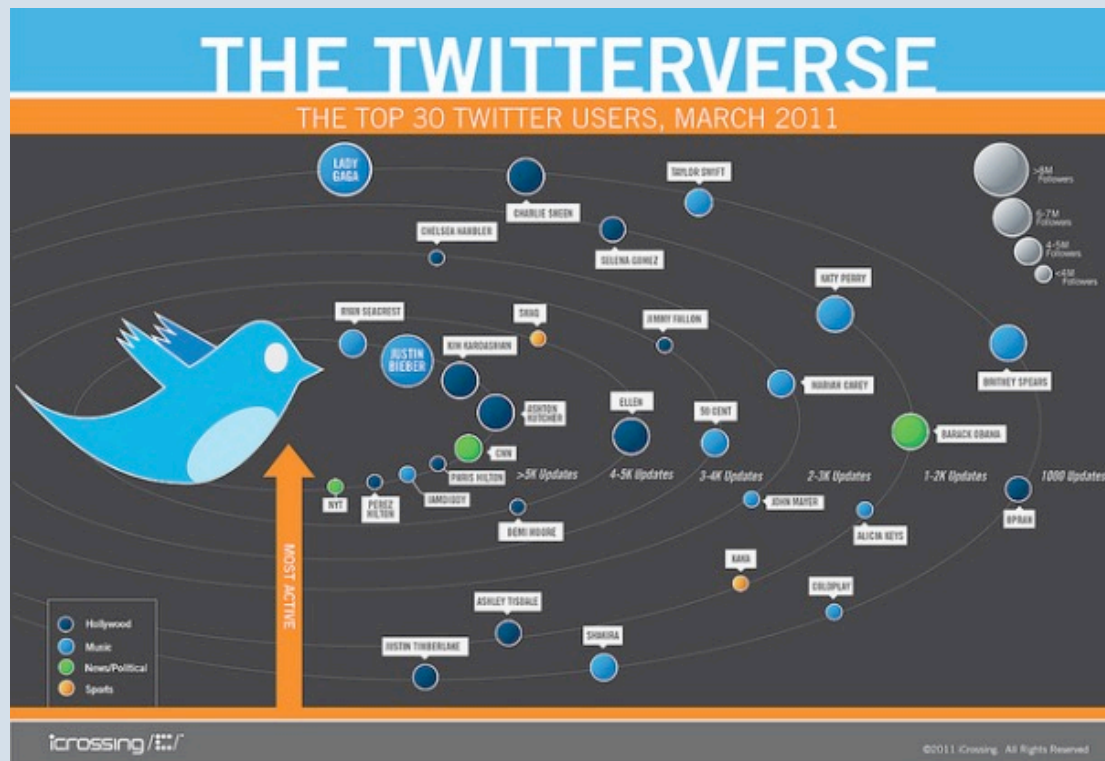
We are often limited by what data we have.



We just analyze what we have and hope for the best.



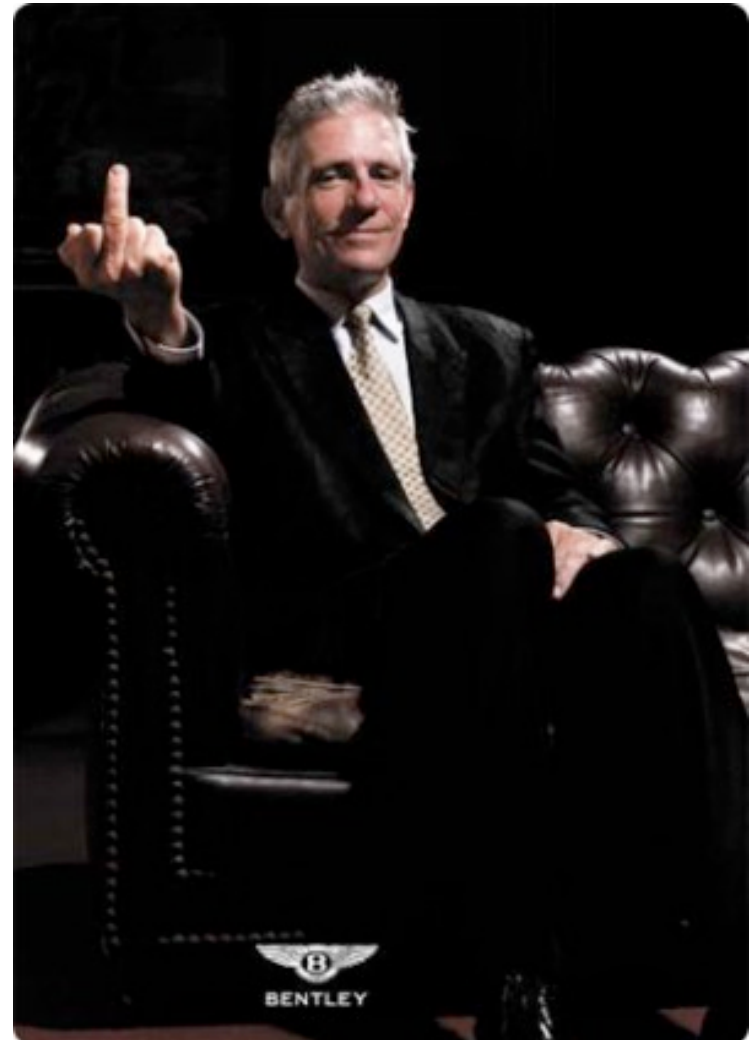
Are tweets **representative** of the opinions of twitter users?



Sample Representativeness: Opinionated Customers on Forums

Sometimes, it **may not matter**
whether the **opinion is**
representative of the population.

It may be **enough** if it is
representative of a segment of
the population.



Sample Representativeness: Counting Variables

“ Not everything that can be counted counts,
and not everything that counts can be counted.”

William Cameron, 1963

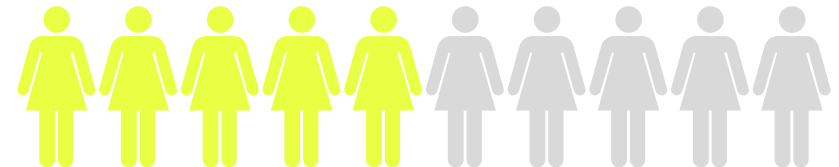
Sample Representativeness: Balance Important Attributes

If a variable (e.g., race, gender, age) is likely to matter, you need to make sure **the sample is well balanced** in these attributes.

50%
MALES



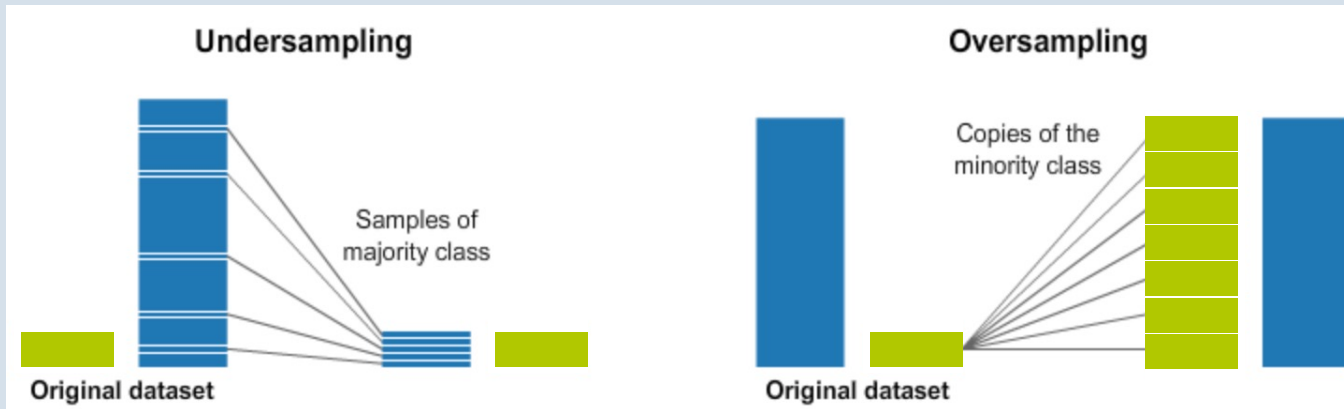
50%
FEMALES



Sample Representativeness: Accuracy Paradox as a Problem of Resampling



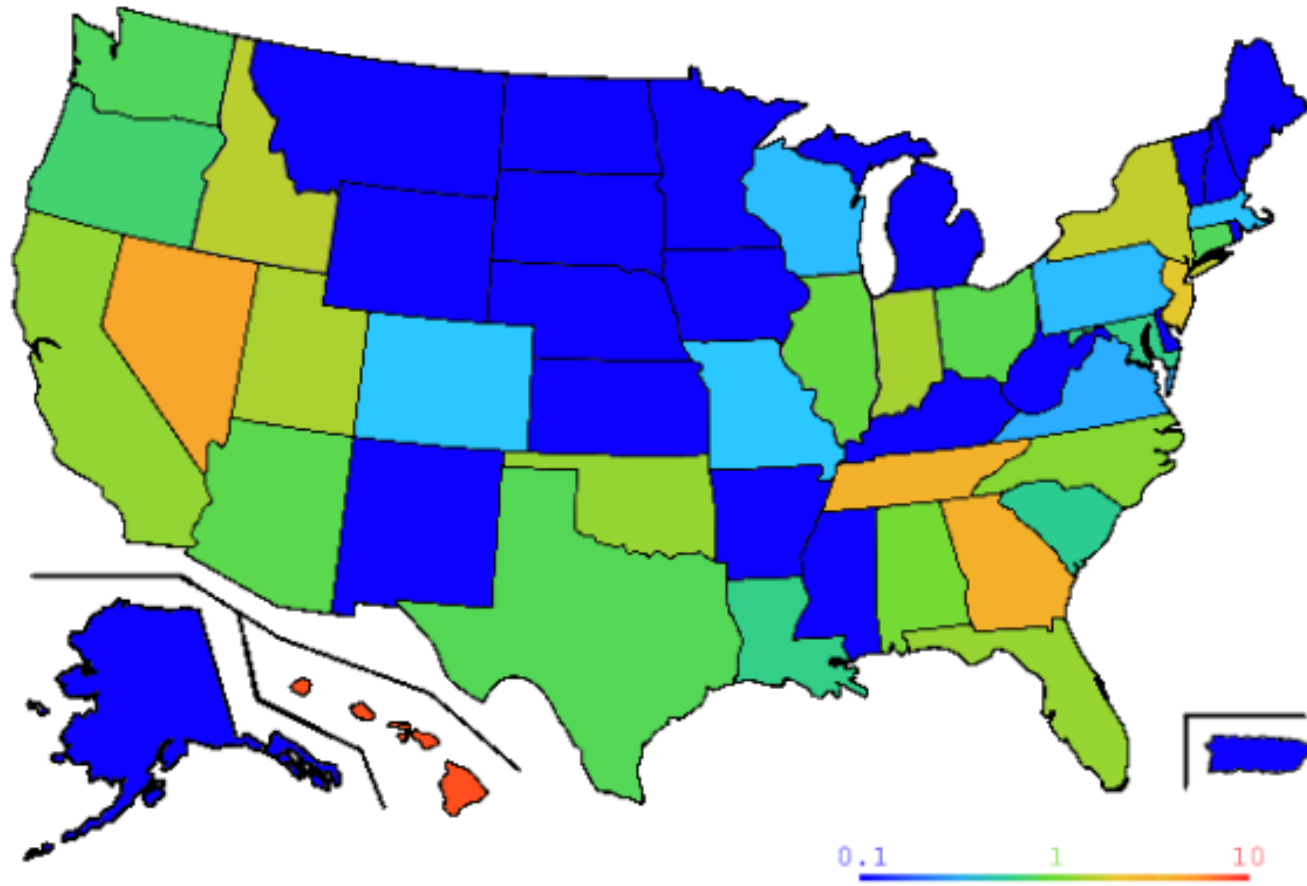
When working with data, you need samples of the **same size**, which you can achieve by **resampling**



But this can lead to a **lack of accuracy** because it does **not clearly distinguish between the numbers of correctly classified examples**

Sample Representativeness: American Idol Semi-finalists

Overrepresentation of semifinalists by state, seasons 1-4



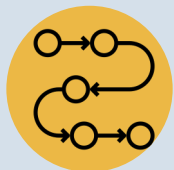
Sample Representativeness: Project Future Population



Past population is not the same as the future population.



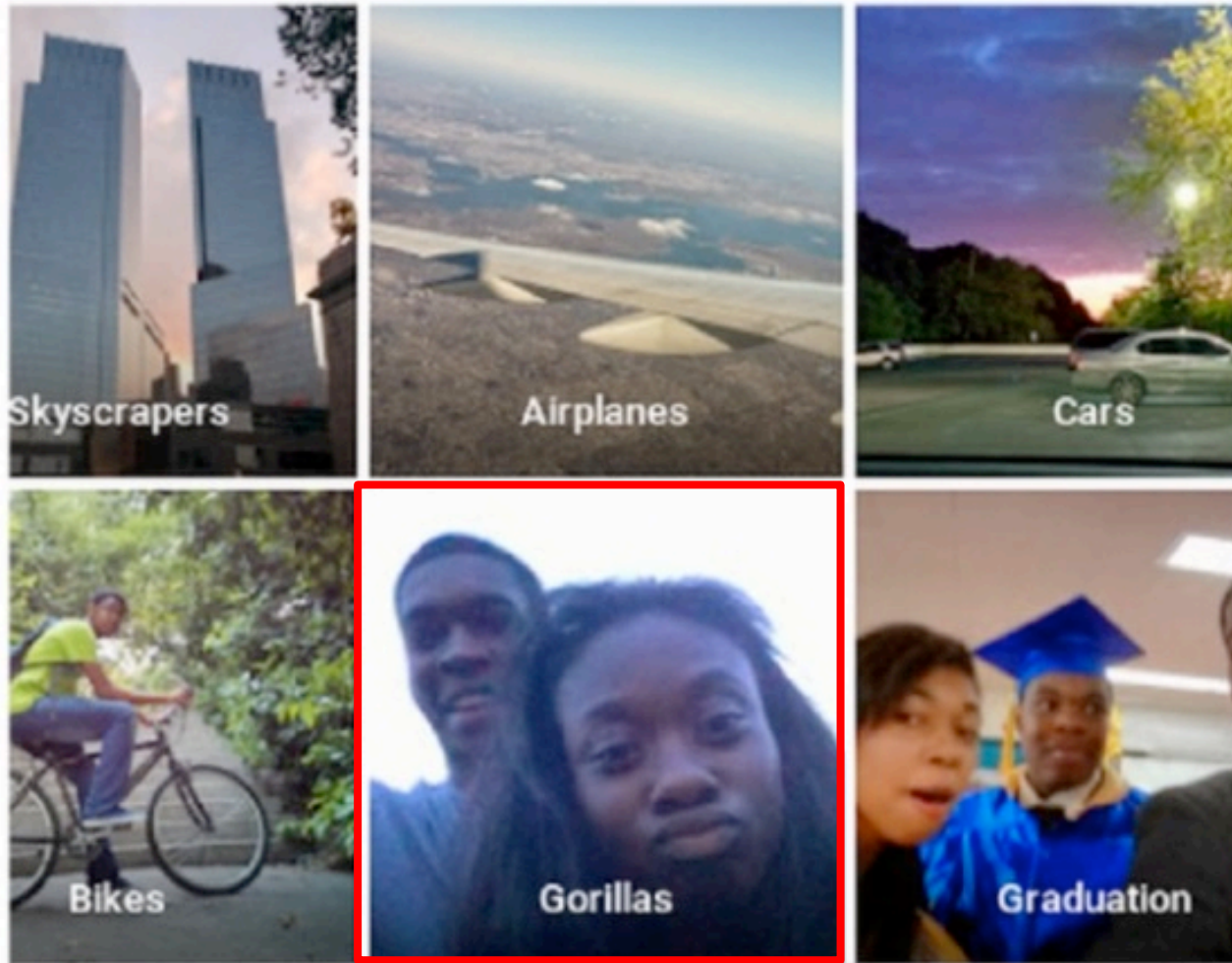
Analysis based on the past will work in the future only to the extent to which the future resembles the past.



Watch out for singularities, but also worry about gradual drift.


Errors in Data

Example: Google Labeling Error



CAN COMPUTERS BE RACIST?

Big data, the internet, and the law

 FORDFOUNDATION

@fordfoundation

Errors in Data

Missing
Data

Inaccurate
Data

Outdated
Data

Duplicate
Data

Unformatted
Data

<https://commence.com/blog/2021/01/16/bad-data-in-decision-making-process/>

Errors in Data

Example: Credit Reports

Monthly report



Credit report agencies



Credit score



CREDIT REPORT

Melissa Gordon
340 Biscayne Blvd.
33132 Florida, USA

.....
1985. She borrowed
some books at the
library and has not
yet returned.

DEBTOR

OH MY
GODNESS!

JUAN
RUBIO

Attributes and Measures: What Attributes to Choose

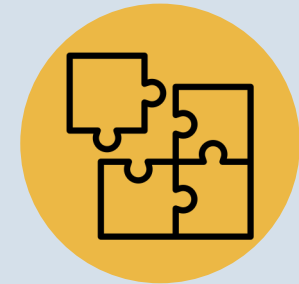
Attributes decide on the research we can conduct



Usually **limited** by
what is available.



Additional attributes can
sometimes be **purchased**
or **collected.**



Still, we need to
think about
missing
attributes.

Attributes and Measures: What Attributes to Leave Out

May be **limited by law**. For example, in many cases, race can and should **not** be considered.



Attributes and Measures: Paid Ads Based on Followers

Kim Kardashian West has **70 million** followers on **Twitter**.

Company X paid her to **tweet about its products**.

- 50 million saw the tweet
- 2 million visited Company X's web site
- 30,000 orders (\$30 each, on average)
→ **\$900,000 in sales**



Are these the sales based on this tweet?



Attributes and Measures: Paid Ads Based on Followers

50 million saw the
tweet.

At \$0.003 per view
= \$150,000



Pay per new customer

Associated sales of
\$900,000.

At 10% profit margin
= \$90,000

Pay per view



2 million visited
Company X's
website.

At \$0.05 per new
visitor = \$100,000

Pay profit margin



Errors in Data Processing: “Fancy Data Processing”



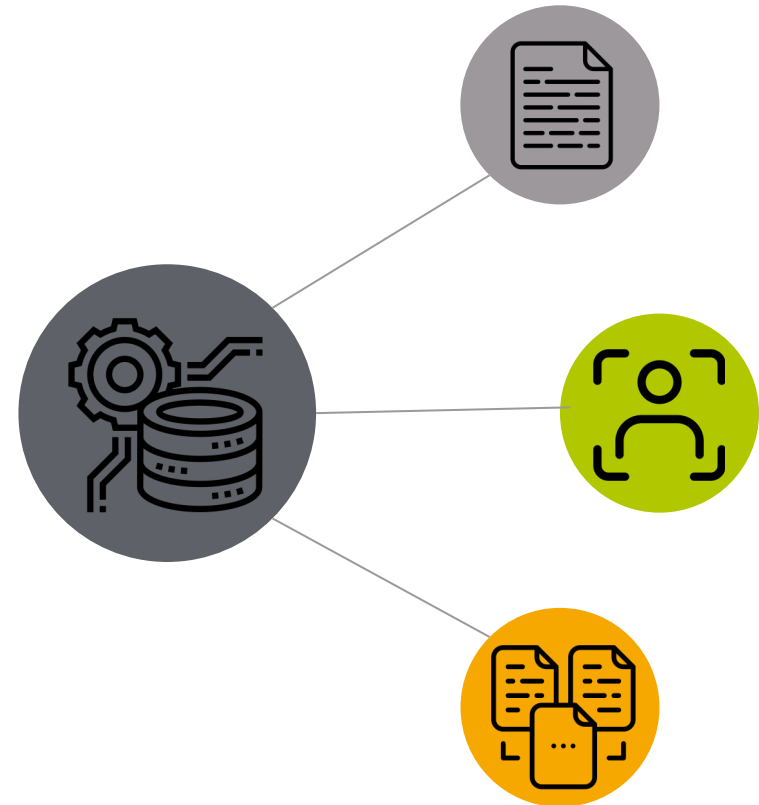
Extracting sentiment from text.



Recognizing faces from photos.



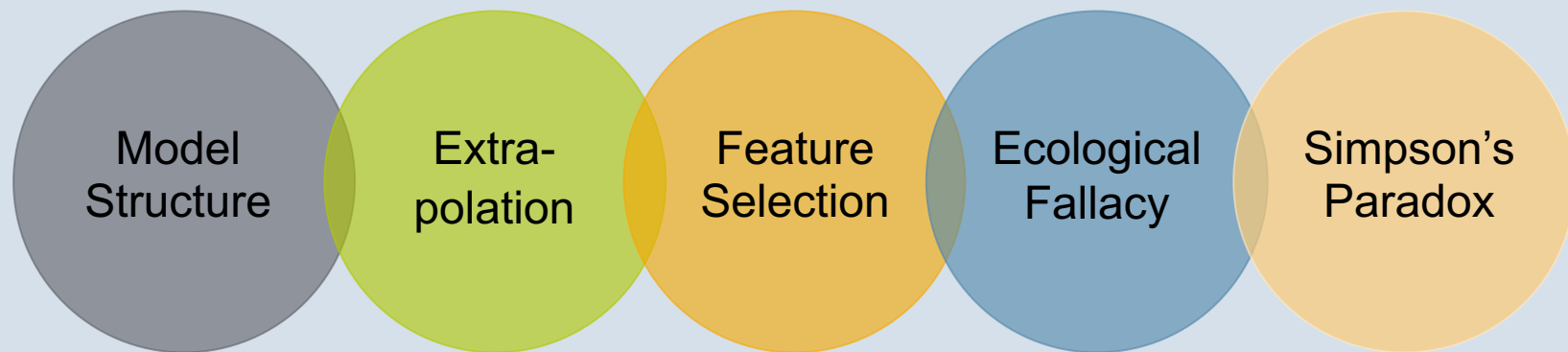
Merging records for the “same” person.



Combination of Errors: Algorithms on Social Media

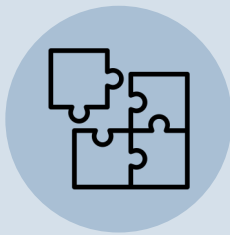


Errors in Model Design: Different Cases



Errors in Model Design: Model Structure

Most machine learning just **estimates parameters** to fit a **pre-determined model**.



Do you know the model is appropriate?

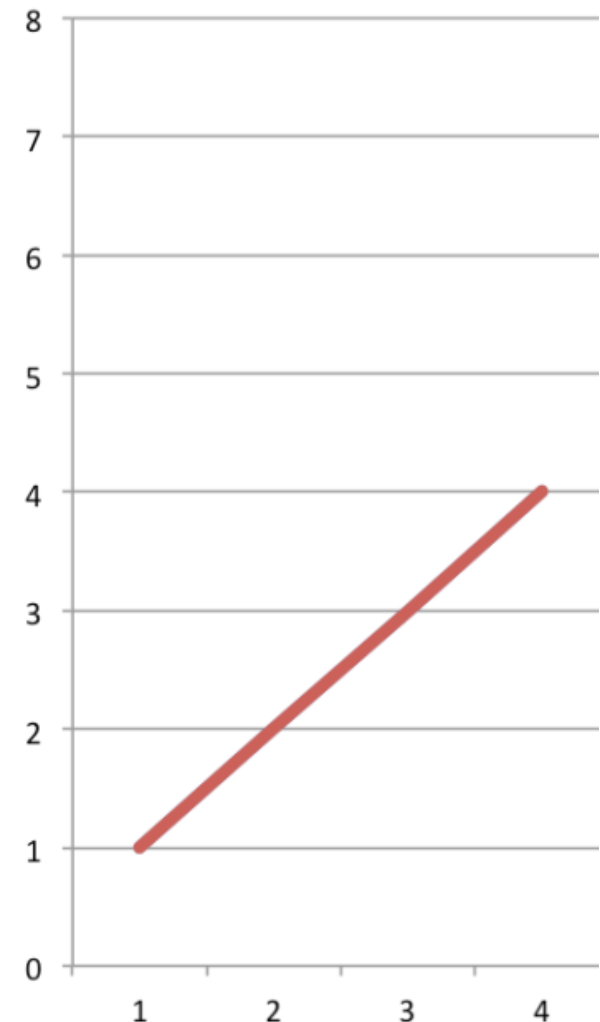
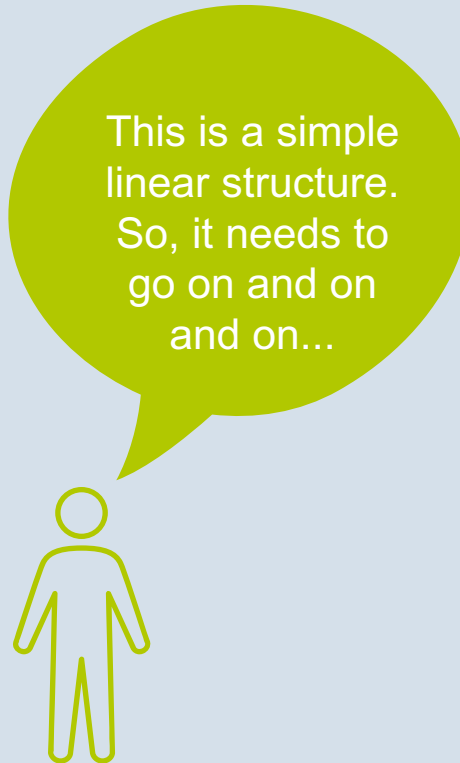


Are you trying to fit a linear model to a complex nonlinear reality?

Errors in Model Design: Extrapolation

We have a perfect linear graph in the range 1-4.

What can you say about
 $X=7$?



Errors in Model Design: Feature Selection



Did you know that **taller people** are more likely to **grow beards**?



Women generally are shorter. Women don't grow beards. **This doesn't tell us anything about taller vs shorter men!**



Errors in Model Design: Ecological Fallacy

Analyzing results for a group and ascribing results to the individual.

Example:



Errors in Model Design: Simpson's Paradox

Women are accepted more often by both Easy U and Hard U. But they are **accepted less often** by the **two combined**. Because **more women than men apply to Hard U**.

	Men	Women
Easy	$7/10 = 0.7$	$4/5 = 0.8$
Hard	$3/10 = 0.3$	$5/15 = 0.33$
All	$10/20 = 0.5$	$9/20 = 0.45$

Managing Change: Analysis of Complex System



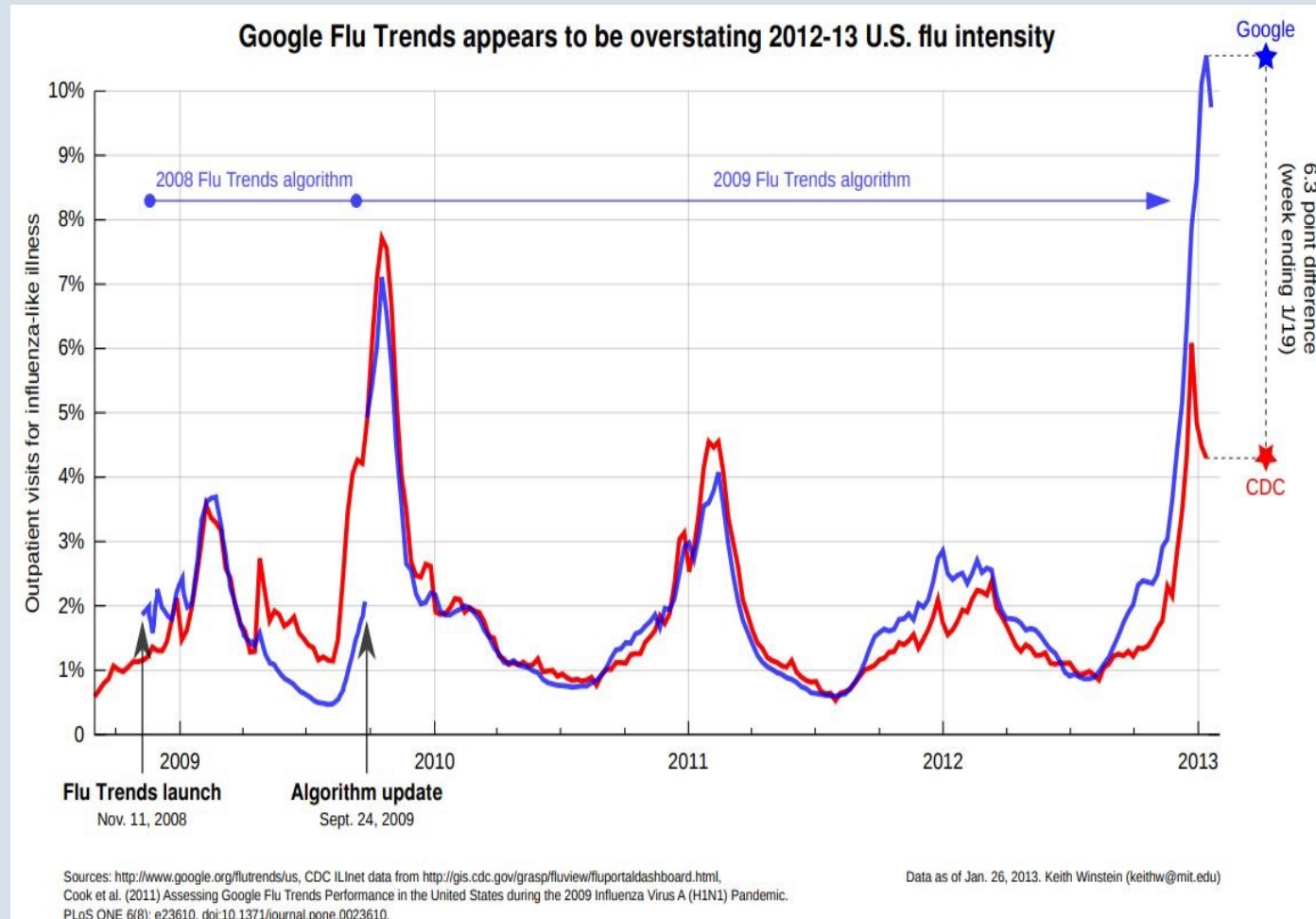
- System **changes continuously**.

- Is the analysis **still valid** then? Most changes do not impact the analysis.

- But **some do**, and we may **not know which ones!**

Managing Change

Example: Google Flu Trends

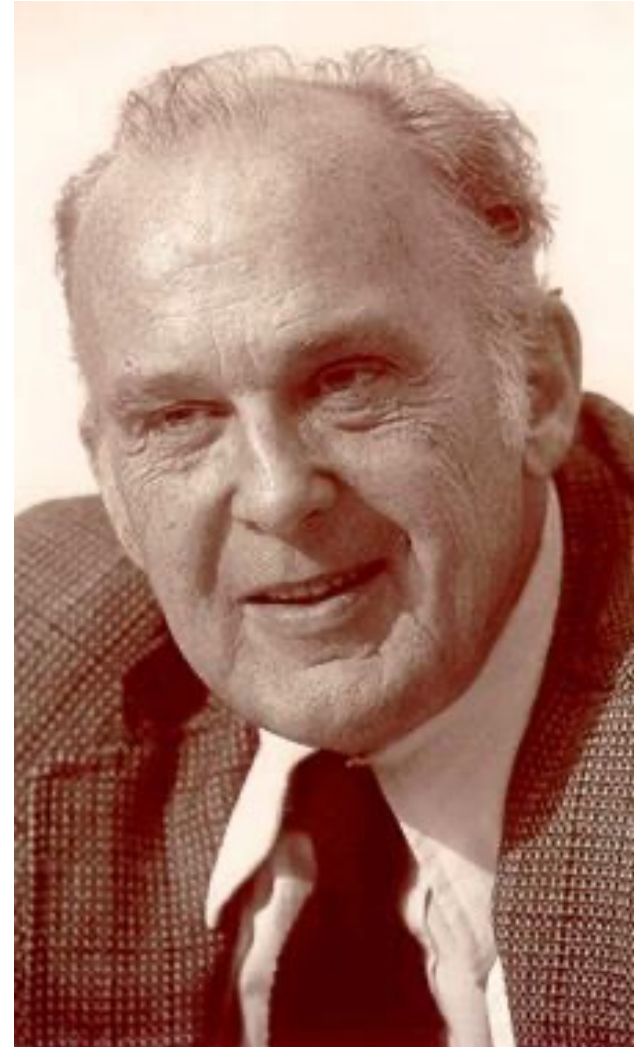


Managing Change: Campbell's Law

“ The more any quantitative social indicator (or even some qualitative indicator) is used for social decision making, the more subject it will be to corruption pressures and the more apt it will be to distort and corrupt the social processes it is intended to monitor.

”

Donald Campbell, 1979



Managing Change: Campbell's Law

Example: Crime Rate



Assume there is a **decrease in a city's crime rate** (= social quant. indicator).



People likely attribute this to a **reduction in the actual number of crimes**.



However, it may reflect a **change in how the crime rate is recorded** or which police encounters are **classified as crimes**



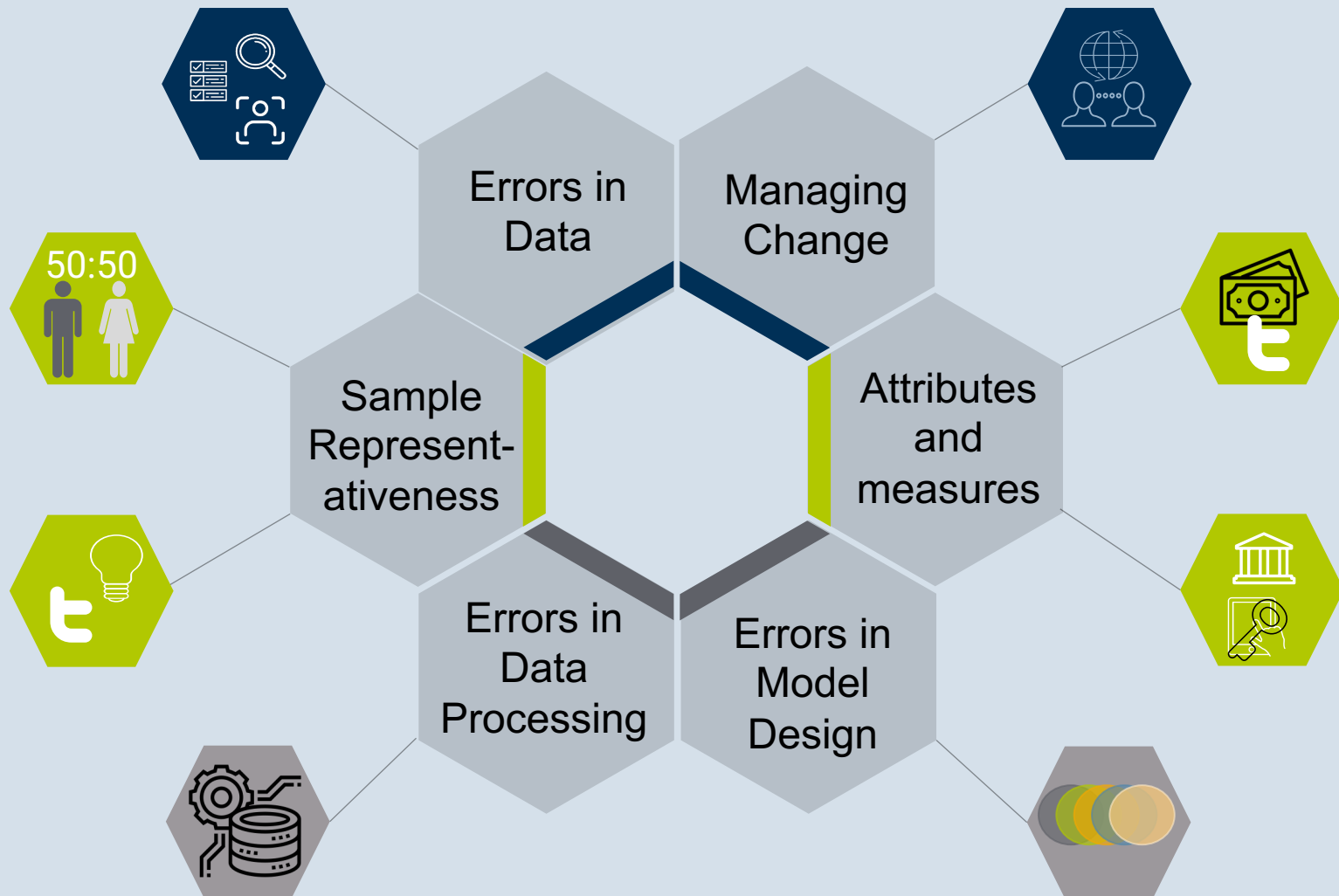
Managing Change: Campbell's Law

Example: The Facebook Case

Metric Obsession Weakens UX: The Facebook Case



Sources of Error





It is crucial that we pay careful attention to the validity of our data, and of the model.



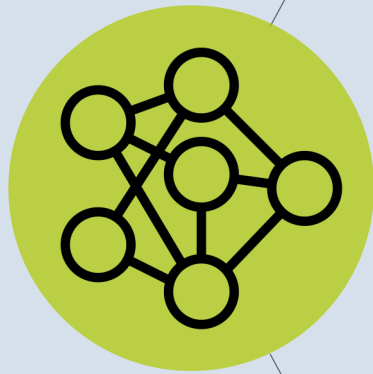
Otherwise, we will get bad results.



Which can cause real harm.

Overview – Data Ethics





- Do data “**speak for themselves**”?
- Can **algorithms** be **biased**?
- Can we **make algorithms unbiased**?

What is “Discrimination”?

How we view discrimination: **a single target group versus everyone else**. Individuals from that target group are **treated differently** from otherwise identical individuals outside the group.

Aggregate **outcome** (percent success) of **target group differs** from that of others, measured regarding:



Candidate population



Full universe population

Algorithmic Fairness

Example: Apple's Credit Limits

- Apple's credit card algorithm used to offer **different credit limits** for **men and women**.
- This occurred even when
 - men and women were **sharing a bank account** and
 - **women had a higher credit score**.



Algorithmic Fairness

Example: Amazon's Biased Recruiting Tool

- Review and rating of job applicants' resumes using AI-powered algorithms
- The AI model was trained with (biased) historical data from the past 10 years
- AI recruiting system was not rating candidates fairly and it showed biases against women, so that Amazon stopped using it



https://static.amazon.jobs/business_categories/8/thumbnails/Fulfillment_Ops_Hero_543.jpg?1557737773

Bad Analysis from Good Data

Correlated
attributes

Correct but
misleading
results

P-Hacking

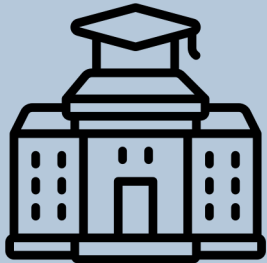
Correlated Attributes: Racial Discrimination

Correlated
Attributes

Correct but
misleading
results

P-Hacking

MANNHEIM
BUSINESS SCHOOL



Universities are **prohibited** by law to **consider race** in admissions.

To **foster diversity**, they can **find surrogate features** that get them close, without violating the letter of the law.

Correlated Attributes: Discriminatory Intent

Correlated
Attributes

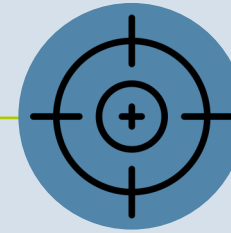
Correct but
misleading
results

P-Hacking

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BUSINESS SCHOOL



Big data provides
technology to **facilitate
proxy discrimination,**
but....



... also provides
technology to **detect
and address
discrimination.**

How this technology is used becomes a matter of intent!

Correlated Attributes: Unintentional Discrimination

Correlated
Attributes

Correct but
misleading
results

P-Hacking

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THE WALL STREET JOURNAL. **TECH** LOGIN

WHAT THEY KNOW

Websites Vary Prices, Deals Based on Users' Information

By JENNIFER VALENTINO-DEVRIES, JEREMY SINGER-VINE and ASHKAN SOLTANI
December 24, 2012

It was the same Swingline stapler, on the same [Staples.com](#) website. But for Kim Wamble, the price was \$15.79, while the price on Trude Frizzell's screen, just a few miles away, was \$14.29.

A key difference: where Staples seemed to think they were located.

A Wall Street Journal investigation found that the Staples Inc. website displays different prices to people after estimating their locations. More than that, Staples appeared to consider the person's distance from a rival brick-and-mortar store, either [OfficeMax Inc.](#)

POPULAR ON WSJ

1. Opinion: The Political Assault on Climate Skeptics
2. Iran Backs Ir Campaign to Reclaim Tiki
3. U.S. Arab Alli Iran Deal
4. Opinion: Oba Iran Entitle

STAPLES

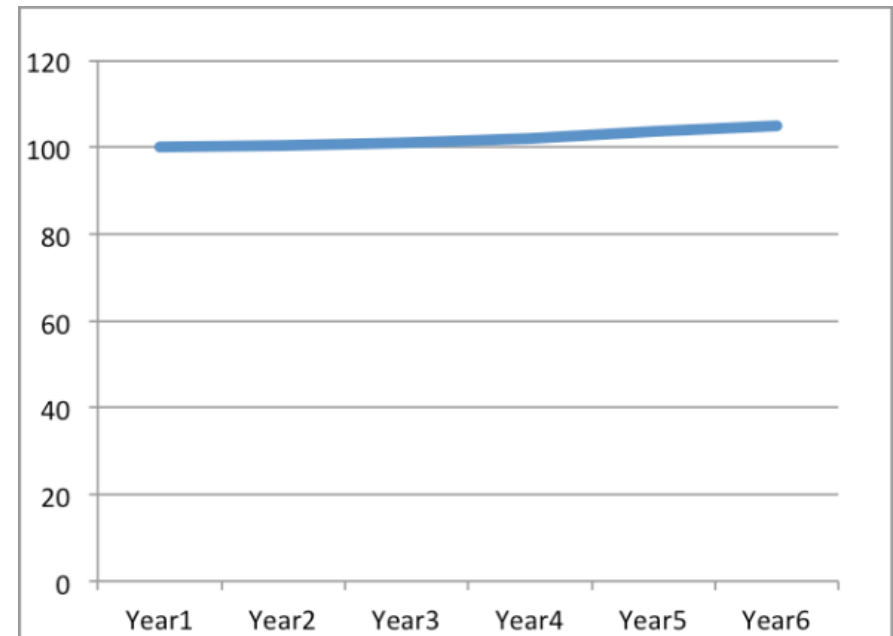
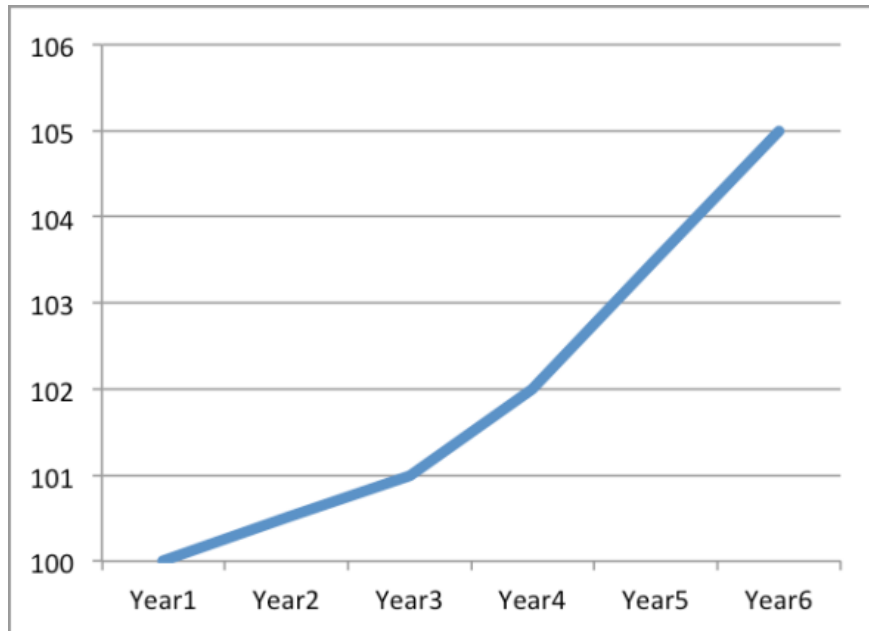
Correct but Misleading Results: Unfair Visualization

Correlated
Attributes

Correct but
misleading
results

P-Hacking

MANNHEIM
BUSINESS SCHOOL



Sometimes, a company presents itself on an **atypical scale** just to appear in a better light.

Correct but Misleading Results: Variance

Correlated
Attributes

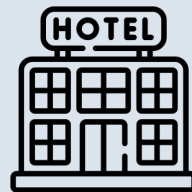
Correct but
misleading
results

P-Hacking

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mix of
mostly 3
and 4
stars



3,2 / 5



Hotel A



3,2 / 5



Hotel B



mix of
mostly 1
and 5
stars

Prefer Hotel B, by a lot.

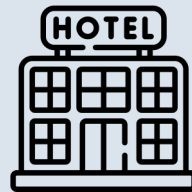
Correct but Misleading Results: Support

Correlated
Attributes

Correct but
misleading
results

P-Hacking

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BUSINESS SCHOOL



4.5 / 5



Hotel A

2 reviews



4.4 / 5



Hotel B

200 reviews



Prefer Hotel B, by a lot. It is too easy on most sites to place a few false positive reviews.

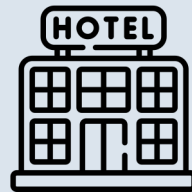
Correct but Misleading Results: Scaling Support

Correlated
Attributes

Correct but
misleading
results

P-Hacking

MANNHEIM
BUSINESS SCHOOL



4.5 / 5



Hotel A

10 reviews
5 rooms



4.4 / 5



Hotel B

200 reviews
500 rooms



Quite possibly prefer **Hotel A**. It has far **fewer customers**, so you should expect it to have **fewer reviews**.

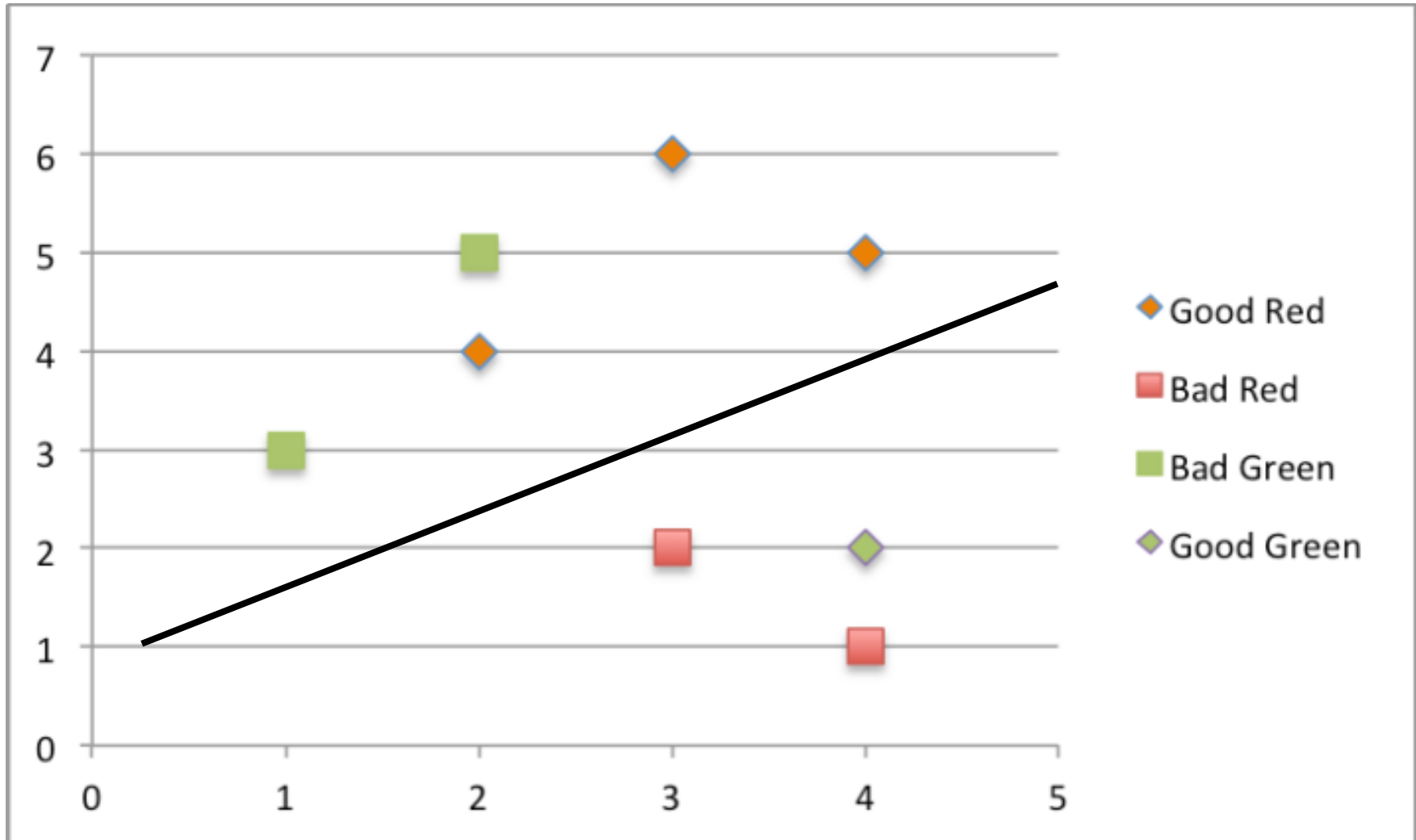
Correct but Misleading Results: Minority Loses

Correlated
Attributes

Correct but
misleading
results

P-Hacking

MANNHEIM
BUSINESS SCHOOL



Correct but Misleading Results: Diversity Suppression

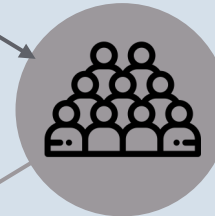
Correlated
Attributes

Correct but
misleading
results

P-Hacking

MANNHEIM
BUSINESS SCHOOL

Use Data Science to find
promising prospects.



Criteria are tuned to **fit** the
majority.

Algorithm performs **poorly**
on (some) **minorities.**



Best minority applicants
are **not hired** → unfair to
them.

Hired minority employees
are **not the best** and perform
not well → unfairly besmirch
others in minority.

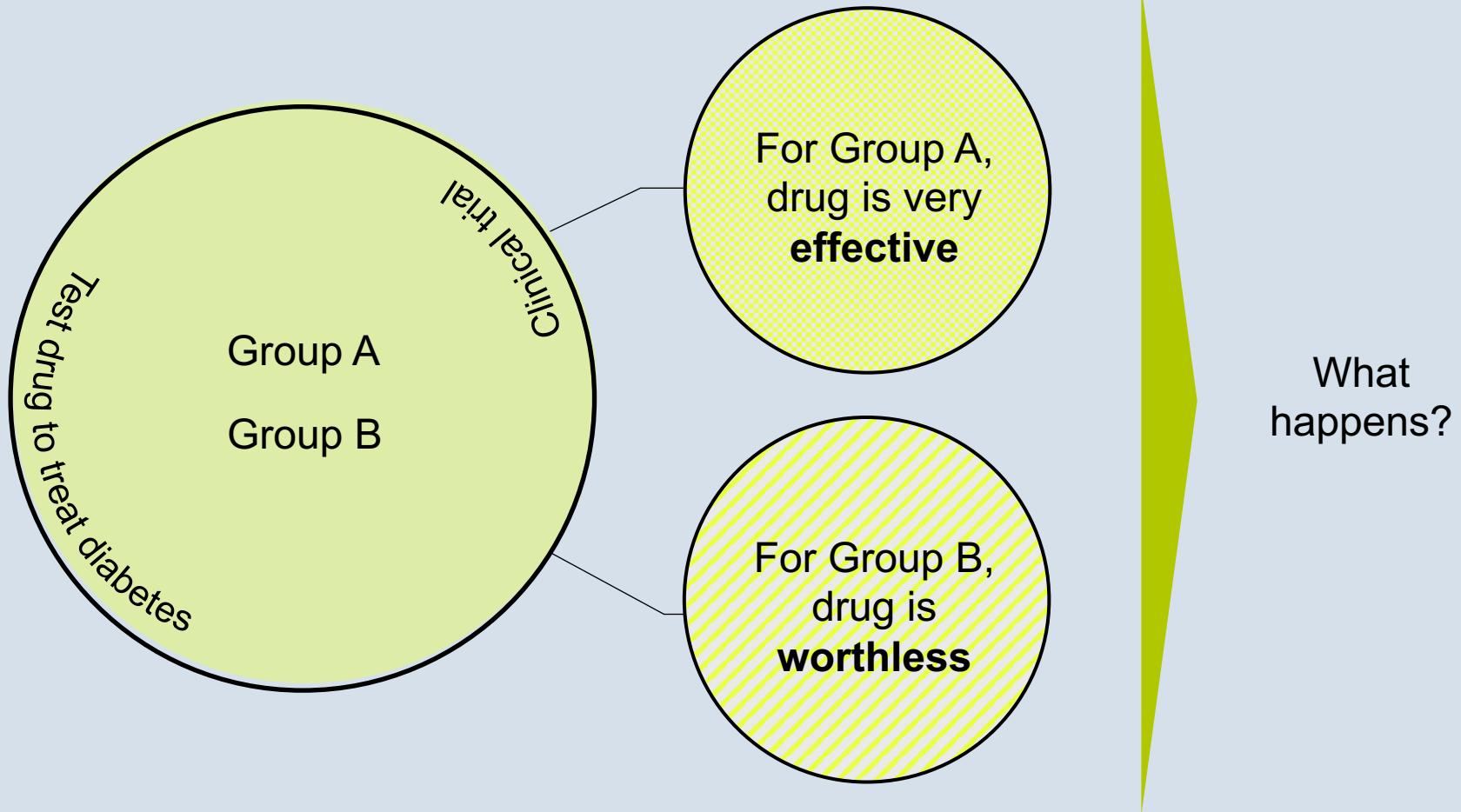


Correct but Misleading Results: Diversity Suppression

Correlated
Attributes

Correct but
misleading
results

P-Hacking



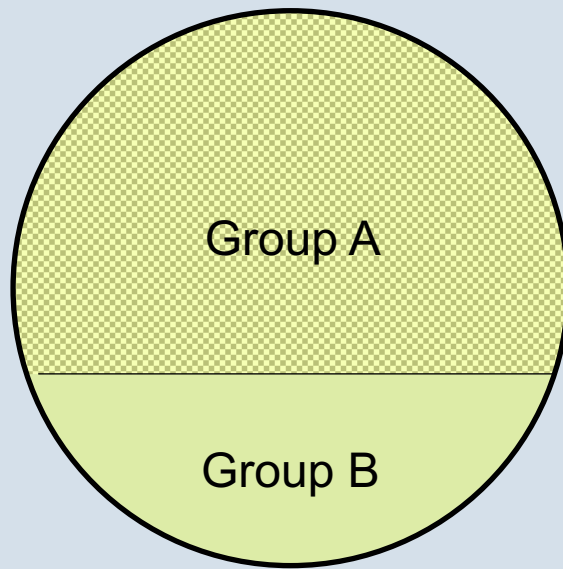
Correct but Misleading Results: Diversity Suppression

Correlated
Attributes

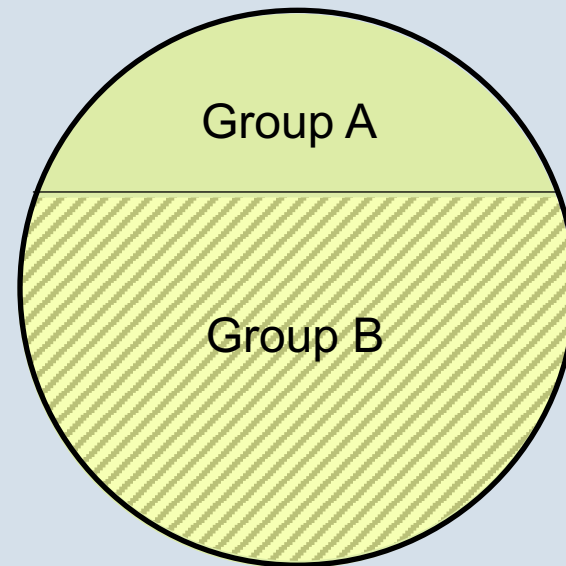
Correct but
misleading
results

P-Hacking

MANNHEIM
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Group A majority: Drug is **found effective** with suitable significance level. Patients in group B are also given this drug.



Group B majority: Drug is **not approved**, even though minority (group A) patients could have benefitted from it.

P-Hacking

Correlated
Attributes

Correct but
misleading
results

P-Hacking

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P-Hacking

Slim by Chocolate

Correlated
Attributes

Correct but
misleading
results

P-Hacking

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This is an excerpt of Europe's largest daily newspaper, Bild.
(from March 28, 2015)

The headline roughly states “Those who eat chocolate lose weight faster”.

Researchers wanted to prove how easy it is to turn “bad science” into big headlines in the dietary sphere.



Study on the effects of chocolate consumption during a low-carb diet.

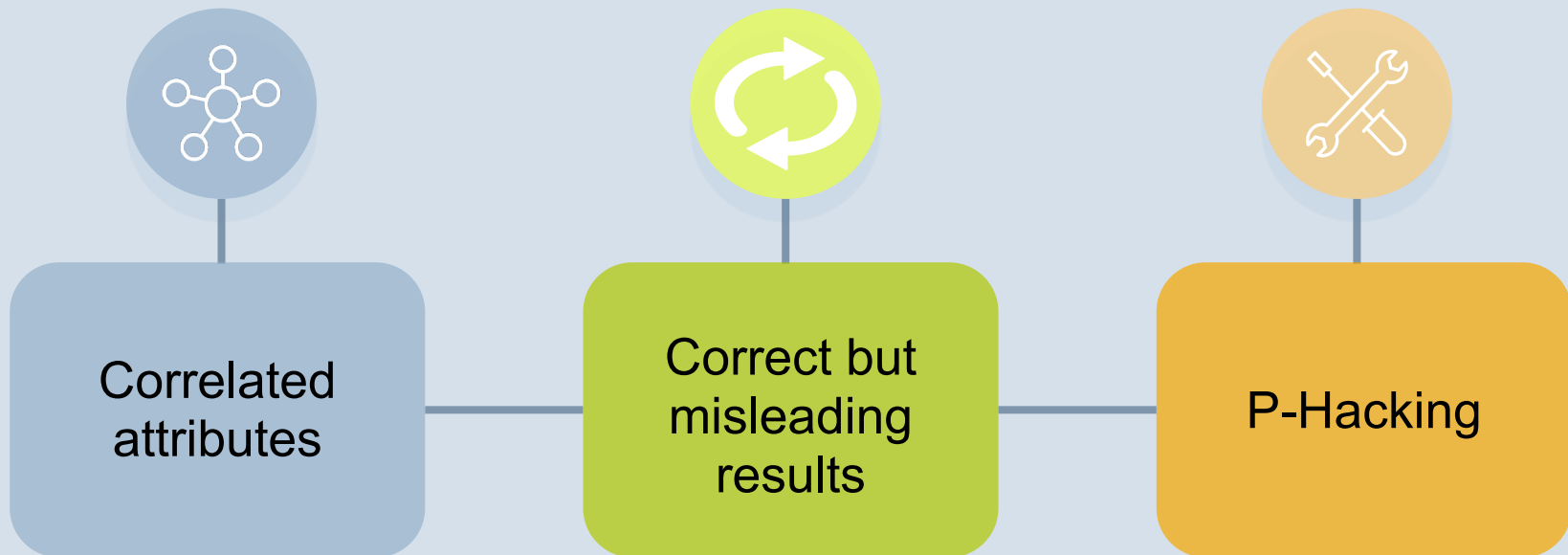


Intentionally “bad” study design with 15 participants and 18 measurement items.



Significant but meaningless and unfounded results.

Bad Analysis from Good Data



Fair evaluation of data and **correct handling** of algorithms is crucial in order to be able to work at **high quality** and also to be able to offer **added value** for oneself, one's environment, and society